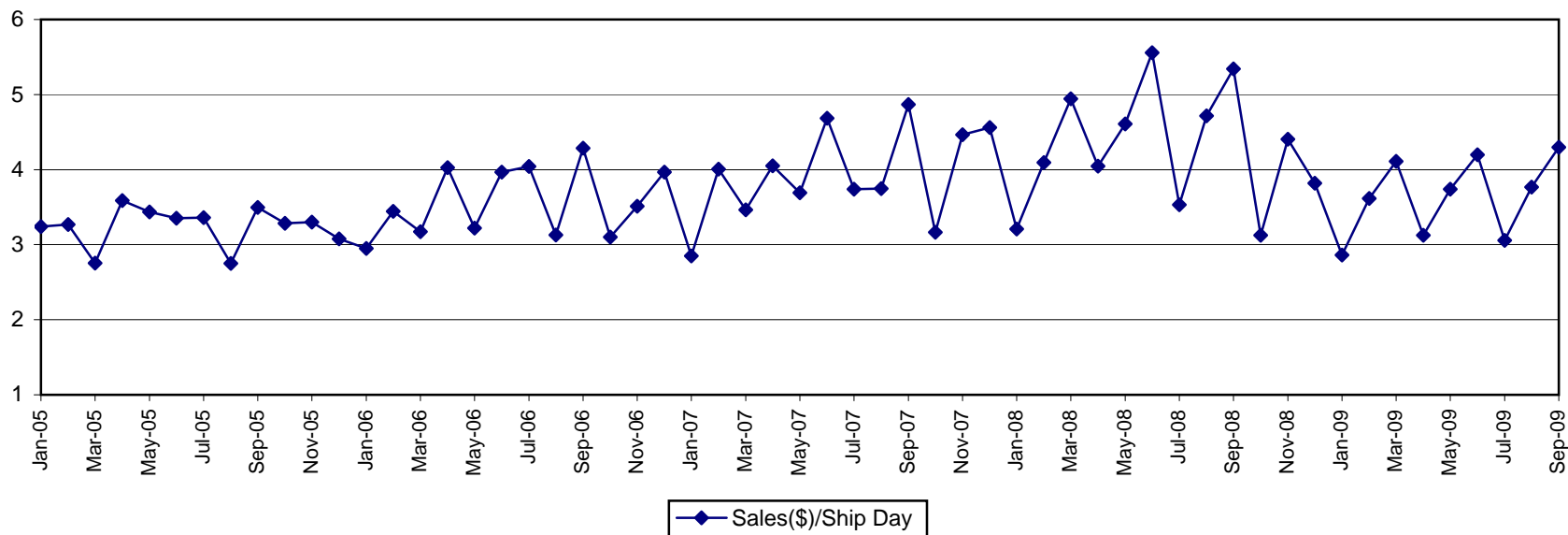


Ashland Aqualon Functional Ingredients Average Sales(\$)/ Shipping Day

(\$ in millions)

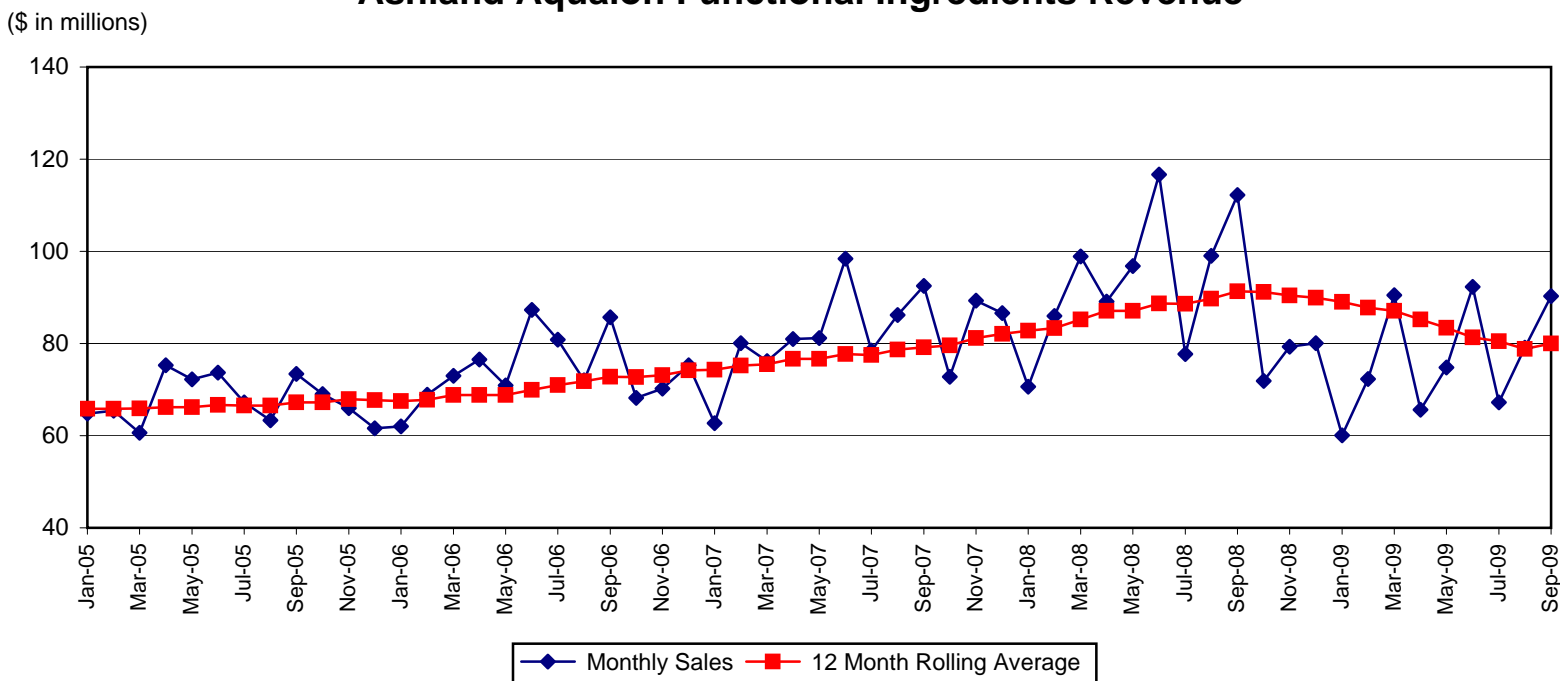


Average Sales per Shipping Day (\$ in millions)*

	2005	2006	2007	2008	2009
Jan	3.240	2.951	2.851	3.208	2.864
Feb	3.268	3.445	4.005	4.093	3.616
Mar	2.755	3.172	3.465	4.945	4.112
Apr	3.586	4.025	4.050	4.048	3.125
May	3.438	3.222	3.690	4.610	3.740
Jun	3.352	3.967	4.686	5.558	4.197
Jul	3.362	4.042	3.739	3.531	3.056
Aug	2.751	3.129	3.748	4.715	3.768
Sep	3.497	4.286	4.868	5.343	4.299
Oct	3.286	3.101	3.164	3.125	
Nov	3.299	3.510	4.466	4.404	
Dec	3.079	3.966	4.560	3.817	

*NOTE: Information from October 2008 and prior represent the pre-acquisition operations of Hercules' Aqualon Group acquired on November 13, 2008.

Ashland Aqualon Functional Ingredients Revenue



Monthly Sales (\$ in millions)*

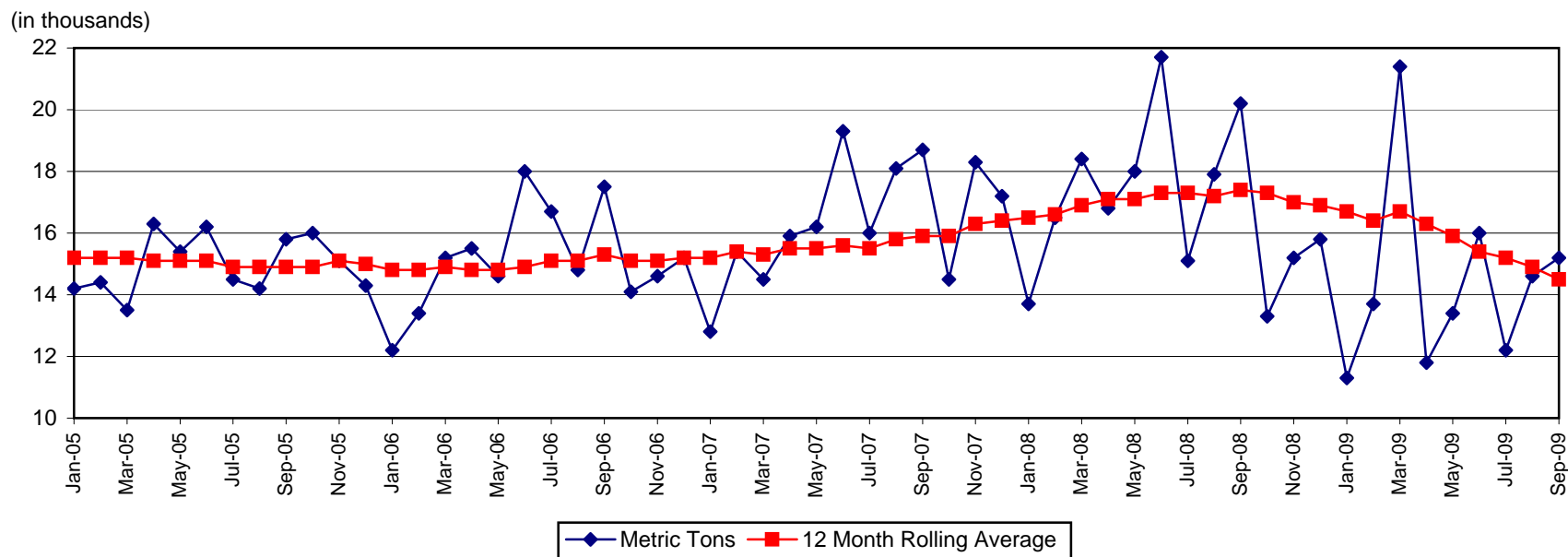
	2005	2006	2007	2008	2009
Jan	64.8	62.0	62.7	70.6	60.1
Feb	65.4	68.9	80.1	86.0	72.3
Mar	60.6	73.0	76.2	98.9	90.5
Apr	75.3	76.5	81.0	89.1	65.6
May	72.2	70.9	81.2	96.8	74.8
Jun	73.7	87.3	98.4	116.7	92.3
Jul	67.2	80.8	78.5	77.7	67.2
Aug	63.3	72.0	86.2	99.0	79.1
Sep	73.4	85.7	92.5	112.2	90.3
Oct	69.0	68.2	72.8	71.9	
Nov	66.0	70.2	89.3	79.3	
Dec	61.6	75.3	86.6	80.1	

12 Month Rolling Average (\$ in millions)*

	2005	2006	2007	2008	2009
Jan	65.8	67.5	74.3	82.8	89.0
Feb	65.8	67.8	75.2	83.3	87.8
Mar	65.9	68.8	75.5	85.2	87.1
Apr	66.2	68.8	76.7	87.1	85.2
May	66.2	68.8	76.7	87.1	83.4
Jun	66.7	69.9	77.7	88.7	81.3
Jul	66.5	71.0	77.5	88.6	80.5
Aug	66.5	71.8	78.7	89.7	78.8
Sep	67.2	72.8	79.2	91.3	77.0
Oct	67.2	72.7	79.6	91.2	
Nov	67.9	73.1	81.2	90.4	
Dec	67.7	74.2	82.1	89.9	

*NOTE: Information from October 2008 and prior represent the pre-acquisition operations of Hercules' Aqualon Group acquired on November 13, 2008. The 12 month rolling sales average will continue to include pre-acquisition results through November 2009.

Ashland Aqualon Functional Ingredients Volume in Metric Tons



Metric Tons (in thousands)*

	2005	2006	2007	2008	2009
Jan	14.2	12.2	12.8	13.7	11.3
Feb	14.4	13.4	15.4	16.5	13.7
Mar	13.5	15.2	14.5	18.4	21.4
Apr	16.3	15.5	15.9	16.8	11.8
May	15.4	14.6	16.2	18.0	13.4
Jun	16.2	18.0	19.3	21.7	16.0
Jul	14.5	16.7	16.0	15.1	12.2
Aug	14.2	14.8	18.1	17.9	14.6
Sep	15.8	17.5	18.7	20.2	15.2
Oct	16.0	14.1	14.5	13.3	
Nov	15.1	14.6	18.3	15.2	
Dec	14.3	15.2	17.2	15.8	

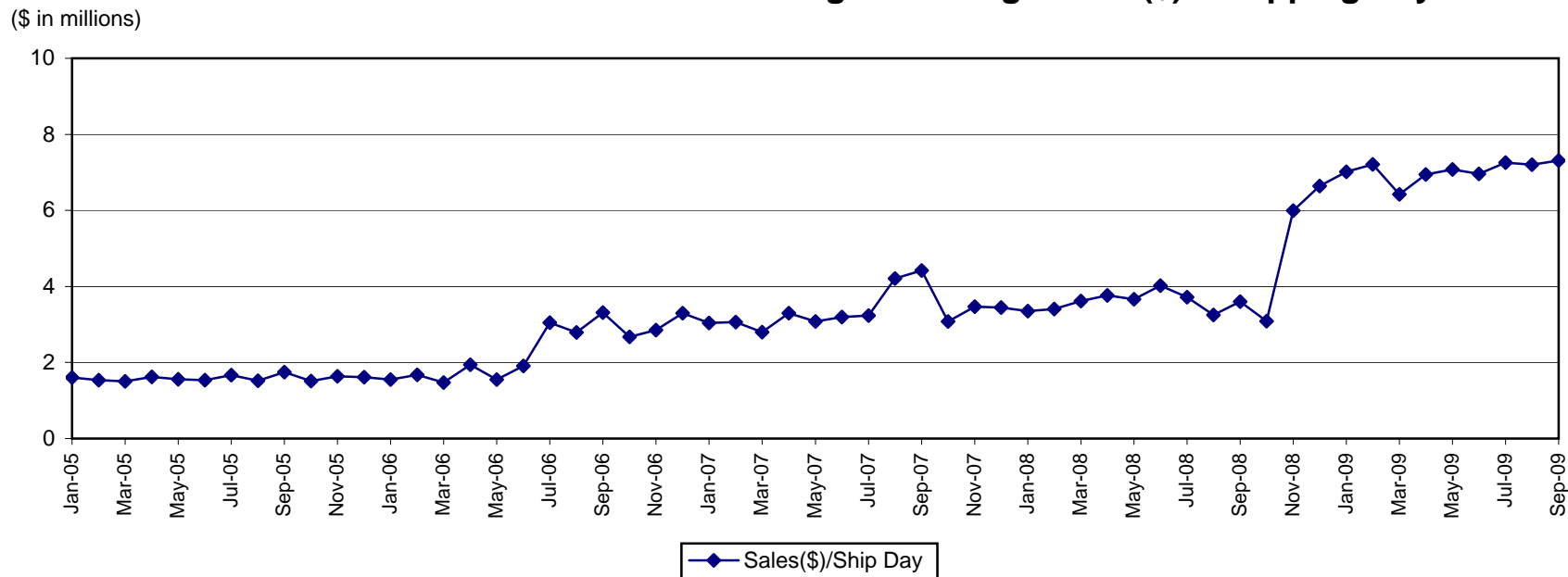
12 Month Rolling Average (in thousands)*

	2005	2006	2007	2008	2009
Jan	15.2	14.8	15.2	16.5	16.7
Feb	15.2	14.8	15.4	16.6	16.4
Mar	15.2	14.9	15.3	16.9	16.7
Apr	15.1	14.8	15.5	17.1	16.3
May	15.1	14.8	15.5	17.1	15.9
Jun	15.1	14.9	15.6	17.3	15.4
Jul	14.9	15.1	15.5	17.3	15.2
Aug	14.9	15.1	15.8	17.2	14.9
Sep	14.9	15.3	15.9	17.4	14.5
Oct	14.9	15.1	15.9	17.3	
Nov	15.1	15.1	16.3	17.0	
Dec	15.0	15.2	16.4	16.9	

*NOTE: Information from October 2008 and prior represent the pre-acquisition operations of Hercules' Aqualon Group acquired on November 13, 2008. The 12 month rolling average will continue to include pre-acquisition results through November 2009.



Ashland Hercules Water Technologies Average Sales(\$)/ Shipping Day



Average Sales per Shipping Day (\$ in millions)*

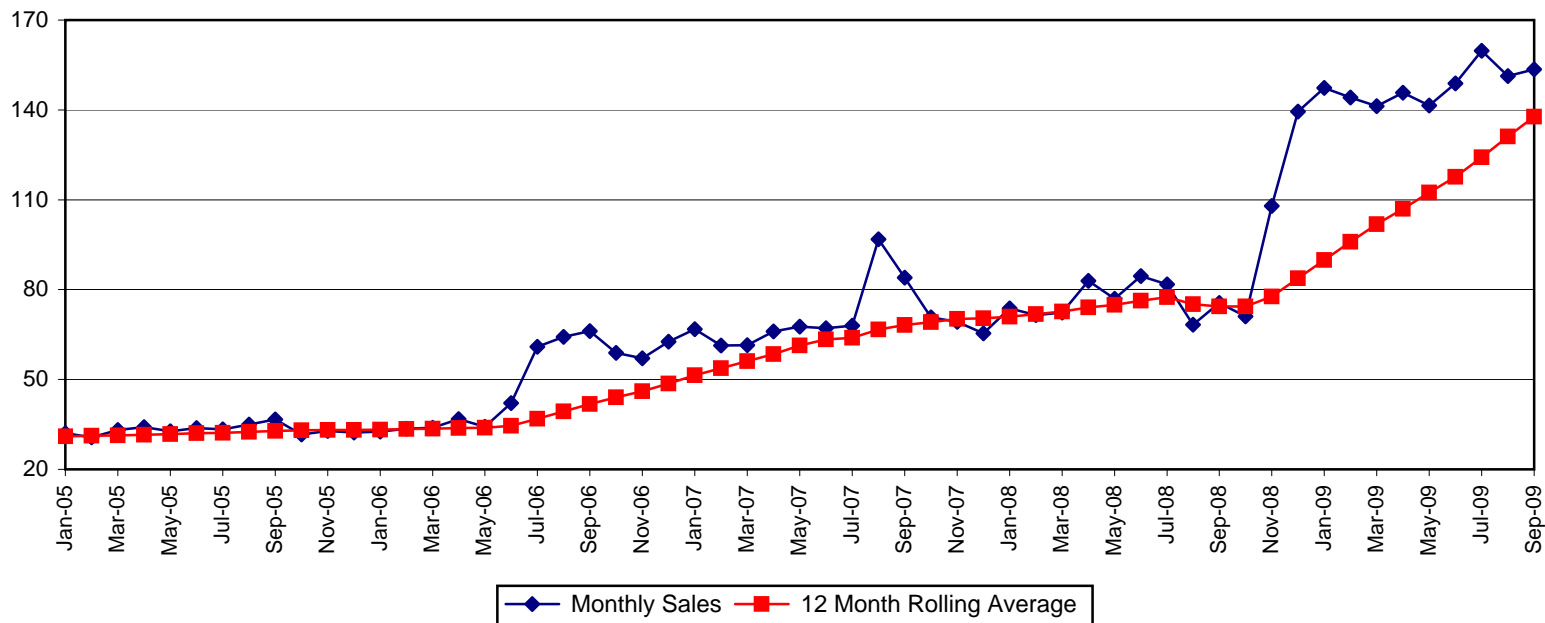
	2005	2006	2007	2008	2009
Jan	1.606	1.554	3.038	3.351	7.014
Feb	1.532	1.679	3.064	3.403	7.206
Mar	1.507	1.475	2.797	3.613	6.422
Apr	1.622	1.938	3.299	3.767	6.945
May	1.560	1.554	3.079	3.662	7.075
Jun	1.536	1.912	3.193	4.022	6.959
Jul	1.666	3.046	3.238	3.720	7.260
Aug	1.520	2.793	4.209	3.251	7.203
Sep	1.744	3.310	4.420	3.598	7.314
Oct	1.509	2.677	3.077	3.090	
Nov	1.639	2.853	3.467	5.994	
Dec	1.614	3.297	3.445	6.640	

*NOTE: Information from October 2008 and prior does not include the Paper Technologies and Ventures operations of Hercules acquired on November 13, 2008. August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website. In May 2006 Ashland acquired the water treatment business of Degussa AG.



Ashland Hercules Water Technologies Revenue

(\$ in millions)



Monthly Sales (\$ in millions)*

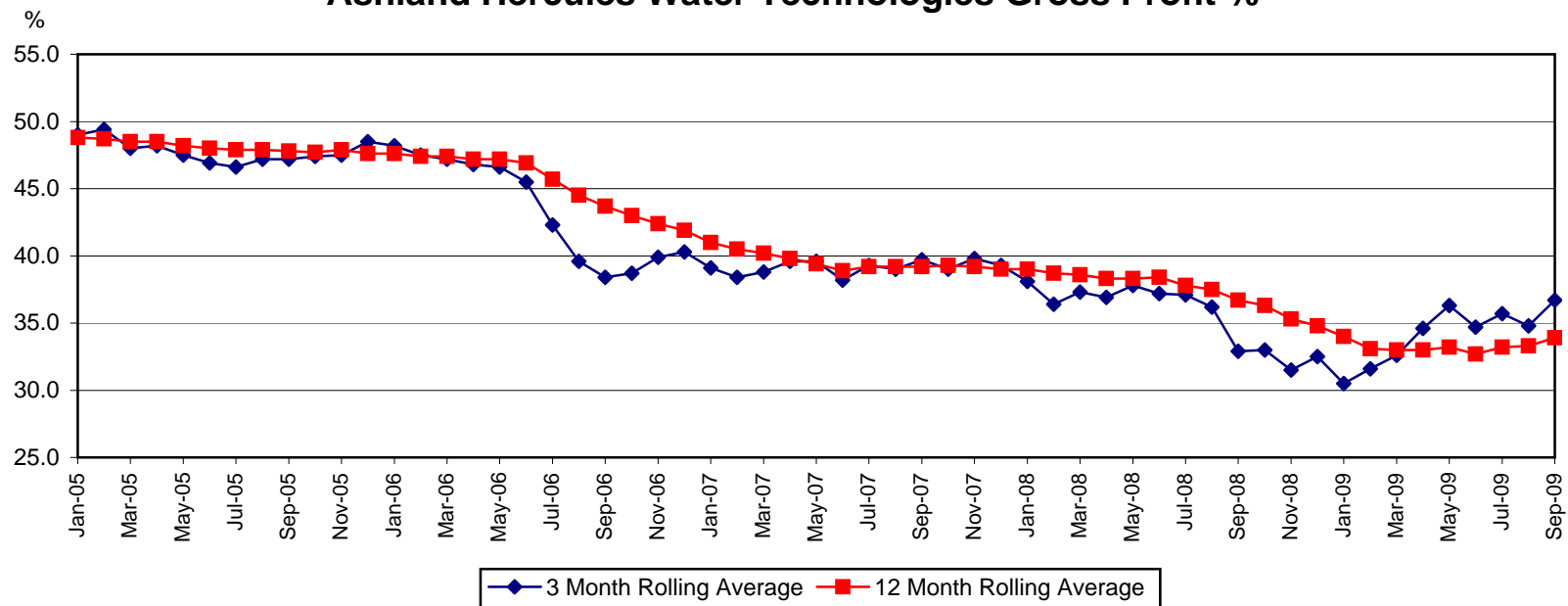
	2005	2006	2007	2008	2009
Jan	32.1	32.6	66.8	73.7	147.3
Feb	30.6	33.6	61.3	71.5	144.1
Mar	33.2	33.9	61.5	72.3	141.3
Apr	34.1	36.8	66.0	82.9	145.8
May	32.8	34.2	67.7	76.9	141.5
Jun	33.8	42.1	67.1	84.5	148.8
Jul	33.3	60.9	68.0	81.8	159.7
Aug	35.0	64.2	96.8	68.3	151.3
Sep	36.6	66.2	84.0	75.6	153.6
Oct	31.7	58.9	70.8	71.1	
Nov	32.8	57.1	69.3	107.9	
Dec	32.3	62.6	65.4	139.4	

12 Month Rolling Average (\$ in millions)*

	2005	2006	2007	2008	2009
Jan	31.0	33.2	51.4	71.0	89.9
Feb	31.2	33.5	53.8	71.8	96.0
Mar	31.3	33.5	56.1	72.7	101.8
Apr	31.5	33.8	58.5	74.1	107.0
May	31.8	33.9	61.3	74.9	112.4
Jun	32.1	34.6	63.4	76.3	117.7
Jul	32.2	36.9	64.0	77.5	124.2
Aug	32.5	39.3	66.7	75.1	131.1
Sep	32.9	41.8	68.2	74.4	137.7
Oct	33.0	44.0	69.1	74.4	
Nov	33.2	46.1	70.2	77.7	
Dec	33.2	48.6	70.4	83.8	

*NOTE: Information from October 2008 and prior does not include the Paper Technologies and Ventures operations of Hercules acquired on November 13, 2008. August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website. In May 2006 Ashland acquired the water treatment business of Degussa AG.

Ashland Hercules Water Technologies Gross Profit %



3 Month Rolling Average (%)*

	2005	2006	2007	2008	2009
Jan	49.0	48.2	39.1	38.1	30.5
Feb	49.4	47.5	38.4	36.4	31.6
Mar	48.0	47.2	38.8	37.3	32.6
Apr	48.2	46.8	39.6	36.9	34.6
May	47.5	46.6	39.6	37.8	36.3
Jun	46.9	45.5	38.2	37.2	34.7
Jul	46.6	42.3	39.3	37.1	35.7
Aug	47.2	39.6	39.0	36.2	34.8
Sep	47.2	38.4	39.7	32.9	36.7
Oct	47.4	38.7	39.0	33.0	
Nov	47.5	39.9	39.8	31.5	
Dec	48.5	40.3	39.3	32.5	

12 Month Rolling Average (%)*

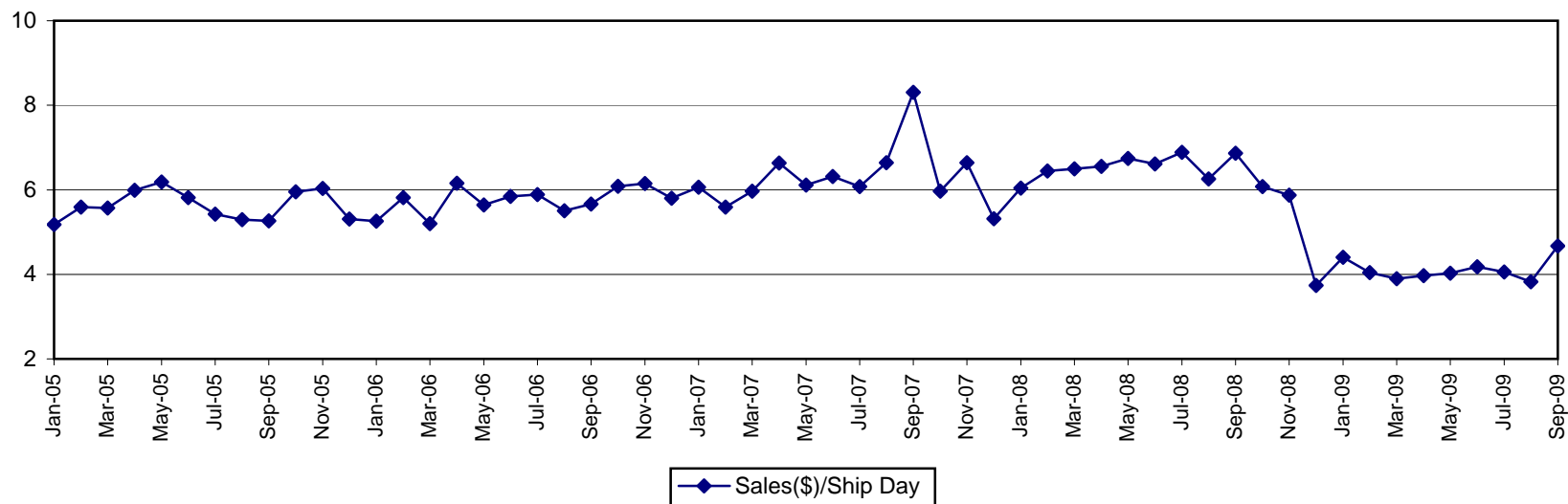
	2005	2006	2007	2008	2009
Jan	48.8	47.6	41.0	39.0	34.0
Feb	48.7	47.4	40.5	38.7	33.1
Mar	48.5	47.4	40.2	38.6	33.0
Apr	48.5	47.2	39.8	38.3	33.0
May	48.2	47.2	39.4	38.3	33.2
Jun	48.0	46.9	38.9	38.4	32.7
Jul	47.9	45.7	39.2	37.8	33.2
Aug	47.9	44.5	39.2	37.5	33.3
Sep	47.8	43.7	39.2	36.7	33.9
Oct	47.7	43.0	39.3	36.3	
Nov	47.9	42.4	39.2	35.3	
Dec	47.6	41.9	39.0	34.8	

*NOTE: Information from October 2008 and prior does not include the Paper Technologies and Ventures operations of Hercules acquired on November 13, 2008. The calculated gross profit percentages for November and December of 2008 exclude the impact of purchase accounting inventory step-up adjustments. August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website. In May 2006 Ashland acquired the water treatment business of Degussa AG.



Ashland Performance Materials Average Sales(\$)/ Shipping Day

(\$ in millions)



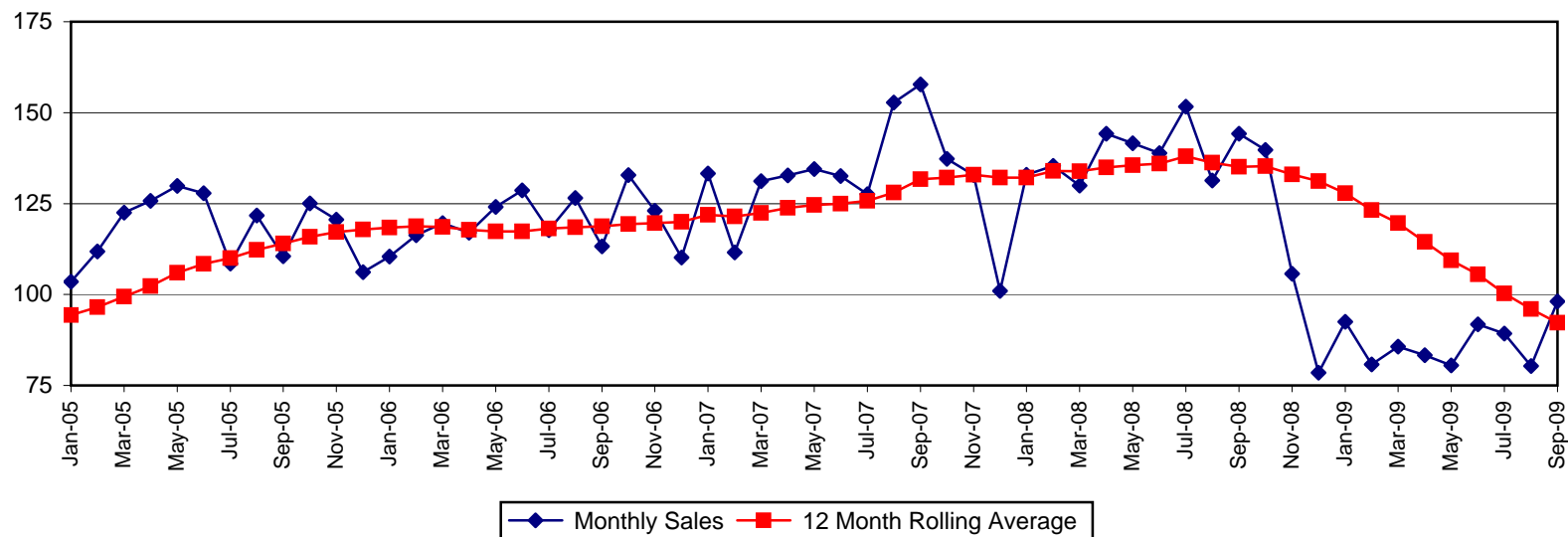
Average Sales per Shipping Day (\$ in millions)*

	2005	2006	2007	2008	2009
Jan	5.176	5.258	6.061	6.040	4.403
Feb	5.593	5.816	5.593	6.446	4.042
Mar	5.570	5.200	5.965	6.494	3.896
Apr	5.989	6.156	6.637	6.552	3.966
May	6.183	5.641	6.112	6.741	4.024
Jun	5.812	5.845	6.313	6.612	4.176
Jul	5.425	5.886	6.073	6.889	4.058
Aug	5.293	5.501	6.642	6.254	3.822
Sep	5.264	5.663	8.307	6.867	4.673
Oct	5.955	6.083	5.968	6.074	
Nov	6.030	6.149	6.642	5.872	
Dec	5.305	5.800	5.318	3.738	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.

Ashland Performance Materials Revenue

(\$ in millions)



Monthly Sales (\$ in millions)*

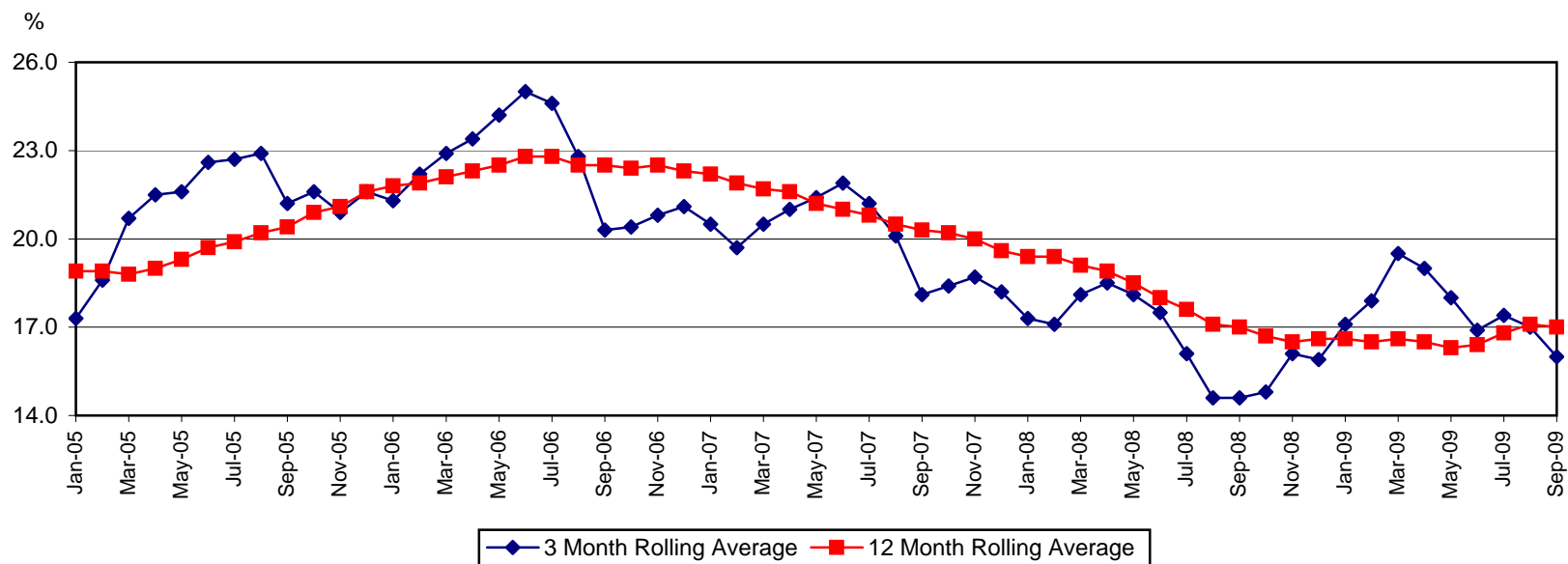
	2005	2006	2007	2008	2009
Jan	103.5	110.4	133.3	132.9	92.5
Feb	111.9	116.3	111.6	135.4	80.8
Mar	122.5	119.6	131.2	129.9	85.7
Apr	125.8	117.0	132.7	144.2	83.3
May	129.9	124.1	134.5	141.6	80.5
Jun	127.9	128.6	132.6	138.9	91.8
Jul	108.5	117.7	127.5	151.6	89.3
Aug	121.7	126.5	152.8	131.3	80.3
Sep	110.5	113.3	157.8	144.2	98.1
Oct	125.1	132.8	137.3	139.7	
Nov	120.6	123.0	132.8	105.7	
Dec	106.1	110.2	101.0	78.5	

12 Month Rolling Average (\$ in millions)*

	2005	2006	2007	2008	2009
Jan	94.3	118.4	121.9	132.1	127.8
Feb	96.5	118.8	121.5	134.0	123.2
Mar	99.4	118.5	122.4	133.9	119.6
Apr	102.3	117.8	123.8	134.9	114.5
May	106.0	117.3	124.6	135.5	109.4
Jun	108.4	117.4	125.0	136.0	105.5
Jul	110.0	118.1	125.8	138.0	100.3
Aug	112.3	118.5	128.0	136.2	96.0
Sep	114.1	118.8	131.7	135.1	92.2
Oct	115.8	119.4	132.1	135.3	
Nov	117.1	119.6	132.9	133.0	
Dec	117.8	120.0	132.1	131.1	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.

Ashland Performance Materials Gross Profit %



3 Month Rolling Average (%)*

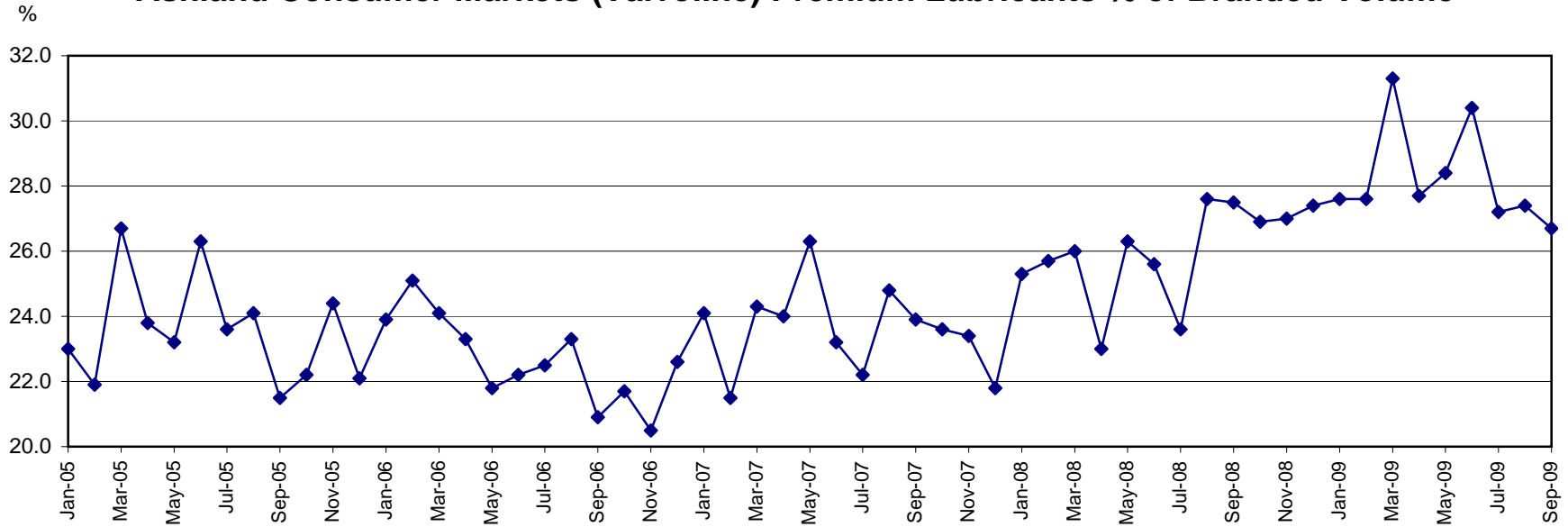
	2005	2006	2007	2008	2009
Jan	17.3	21.3	20.5	17.3	17.1
Feb	18.6	22.2	19.7	17.1	17.9
Mar	20.7	22.9	20.5	18.1	19.5
Apr	21.5	23.4	21.0	18.5	19.0
May	21.6	24.2	21.4	18.1	18.0
Jun	22.6	25.0	21.9	17.5	16.9
Jul	22.7	24.6	21.2	16.1	17.4
Aug	22.9	22.8	20.1	14.6	17.0
Sep	21.2	20.3	18.1	14.6	16.0
Oct	21.6	20.4	18.4	14.8	
Nov	20.9	20.8	18.7	16.1	
Dec	21.6	21.1	18.2	15.9	

12 Month Rolling Average (%)*

	2005	2006	2007	2008	2009
Jan	18.9	21.8	22.2	19.4	16.6
Feb	18.9	21.9	21.9	19.4	16.5
Mar	18.8	22.1	21.7	19.1	16.6
Apr	19.0	22.3	21.6	18.9	16.5
May	19.3	22.5	21.2	18.5	16.3
Jun	19.7	22.8	21.0	18.0	16.4
Jul	19.9	22.8	20.8	17.6	16.8
Aug	20.2	22.5	20.5	17.1	17.1
Sep	20.4	22.5	20.3	17.0	17.0
Oct	20.9	22.4	20.2	16.7	
Nov	21.1	22.5	20.0	16.5	
Dec	21.6	22.3	19.6	16.6	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.

Ashland Consumer Markets (Valvoline) Premium Lubricants % of Branded Volume



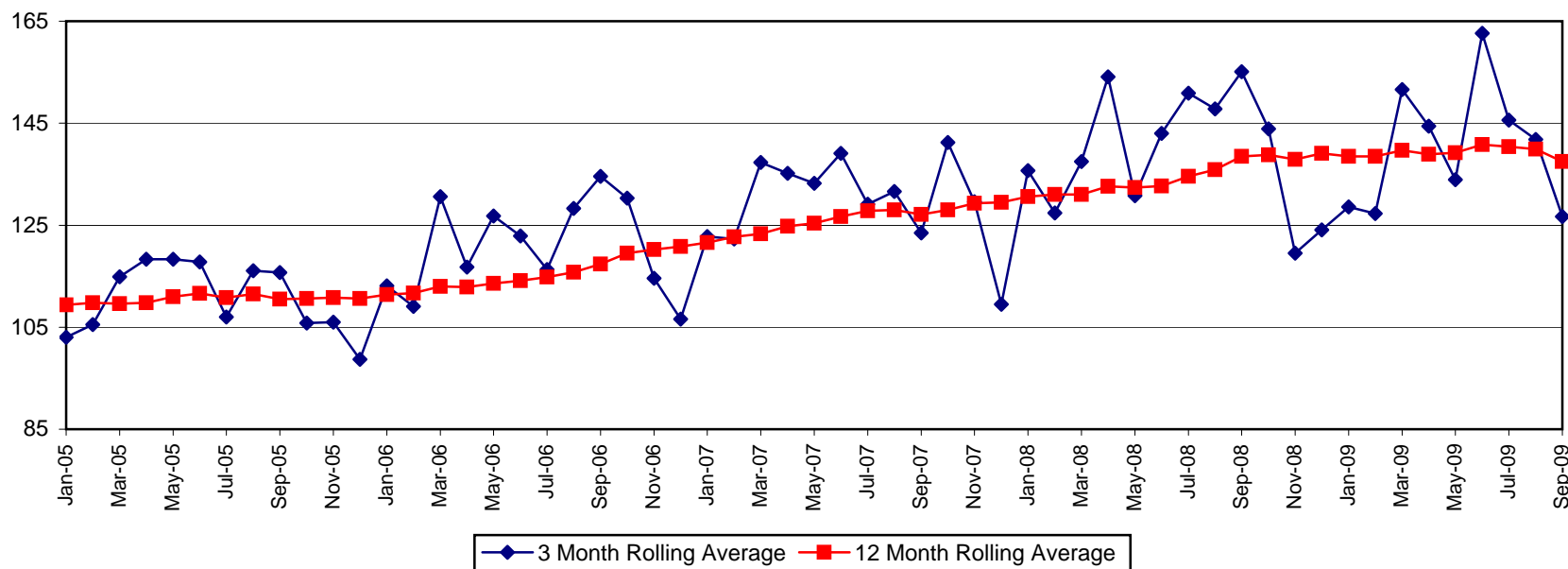
Premium Lubricants % of Branded Volume

	2005	2006	2007	2008	2009
Jan	23.0	23.9	24.1	25.3	27.6
Feb	21.9	25.1	21.5	25.7	27.6
Mar	26.7	24.1	24.3	26.0	31.3
Apr	23.8	23.3	24.0	23.0	27.7
May	23.2	21.8	26.3	26.3	28.4
Jun	26.3	22.2	23.2	25.6	30.4
Jul	23.6	22.5	22.2	23.6	27.2
Aug	24.1	23.3	24.8	27.6	27.4
Sep	21.5	20.9	23.9	27.5	26.7
Oct	22.2	21.7	23.6	26.9	
Nov	24.4	20.5	23.4	27.0	
Dec	22.1	22.6	21.8	27.4	



Ashland Consumer Markets (Valvoline) Revenue

(\$ in millions)



Monthly Sales (\$ in millions)*

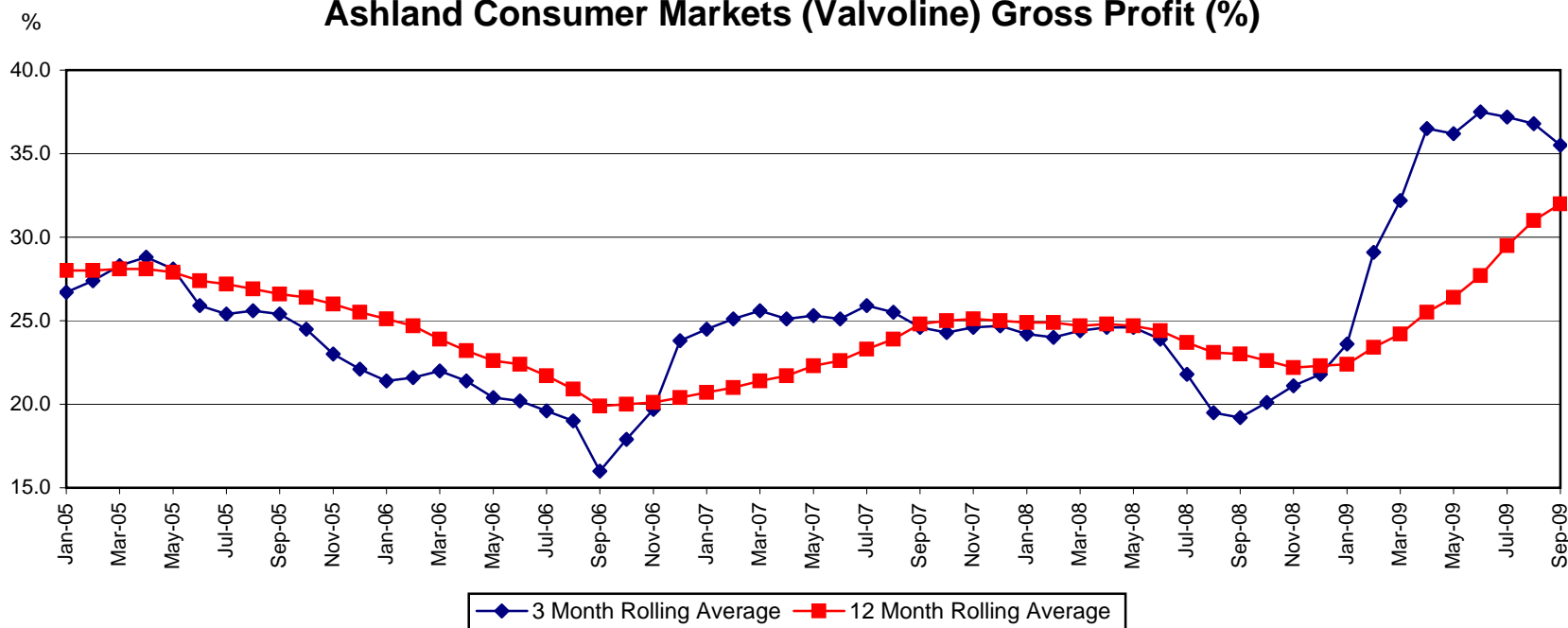
	2005	2006	2007	2008	2009
Jan	103.0	113.1	122.8	135.7	128.6
Feb	105.5	109.1	122.3	127.4	127.3
Mar	114.9	130.6	137.3	137.5	151.6
Apr	118.3	116.8	135.2	154.1	144.4
May	118.3	126.8	133.2	130.8	133.9
Jun	117.8	122.9	139.1	143.0	162.6
Jul	107.0	116.3	129.1	150.9	145.6
Aug	116.1	128.3	131.6	147.8	141.8
Sep	115.7	134.6	123.5	155.1	126.7
Oct	105.8	130.3	141.2	143.9	
Nov	106.0	114.6	129.6	119.5	
Dec	98.7	106.6	109.5	124.1	

12 Month Rolling Average (\$ in millions)*

	2005	2006	2007	2008	2009
Jan	109.4	111.4	121.6	130.6	138.5
Feb	109.8	111.7	122.7	131.0	138.5
Mar	109.6	113.0	123.3	131.0	139.7
Apr	109.8	112.9	124.8	132.6	138.9
May	111.0	113.6	125.4	132.4	139.2
Jun	111.6	114.1	126.7	132.7	140.8
Jul	110.8	114.8	127.8	134.6	140.4
Aug	111.5	115.8	128.0	135.9	139.9
Sep	110.5	117.4	127.1	138.5	137.5
Oct	110.6	119.5	128.0	138.8	
Nov	110.8	120.2	129.3	137.9	
Dec	110.6	120.8	129.5	139.1	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.

Ashland Consumer Markets (Valvoline) Gross Profit (%)



3 Month Rolling Average (%)*

	2005	2006	2007	2008	2009
Jan	26.7	21.4	24.5	24.2	23.6
Feb	27.4	21.6	25.1	24.0	29.1
Mar	28.3	22.0	25.6	24.4	32.2
Apr	28.8	21.4	25.1	24.6	36.5
May	28.1	20.4	25.3	24.6	36.2
Jun	25.9	20.2	25.1	23.9	37.5
Jul	25.4	19.6	25.9	21.8	37.2
Aug	25.6	19.0	25.5	19.5	36.8
Sep	25.4	16.0	24.6	19.2	35.5
Oct	24.5	17.9	24.3	20.1	
Nov	23.0	19.7	24.6	21.1	
Dec	22.1	23.8	24.7	21.8	

12 Month Rolling Average (%)*

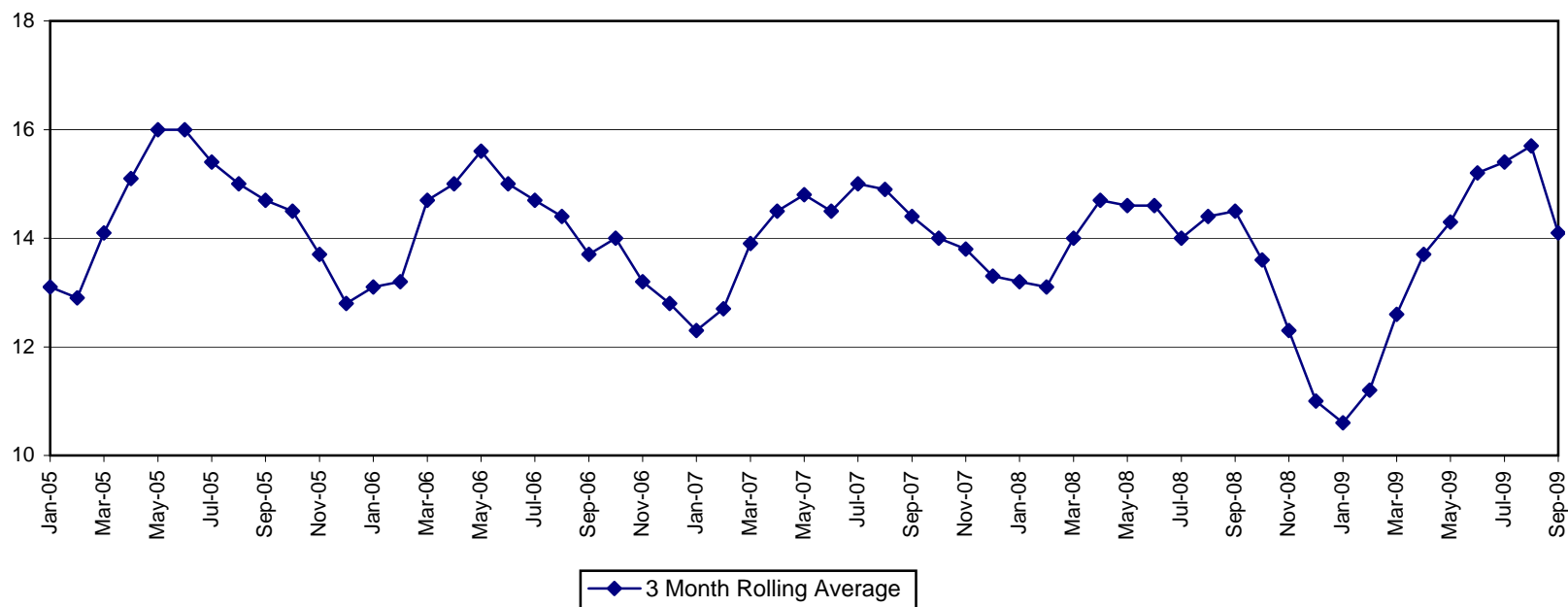
	2005	2006	2007	2008	2009
Jan	28.0	25.1	20.7	24.9	22.4
Feb	28.0	24.7	21.0	24.9	23.4
Mar	28.1	23.9	21.4	24.7	24.2
Apr	28.1	23.2	21.7	24.8	25.5
May	27.9	22.6	22.3	24.7	26.4
Jun	27.4	22.4	22.6	24.4	27.7
Jul	27.2	21.7	23.3	23.7	29.5
Aug	26.9	20.9	23.9	23.1	31.0
Sep	26.6	19.9	24.8	23.0	32.0
Oct	26.4	20.0	25.0	22.6	
Nov	26.0	20.1	25.1	22.2	
Dec	25.5	20.4	25.0	22.3	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.



Ashland Consumer Markets (Valvoline) Lubricant Sales Gallons

Gallons (in millions)

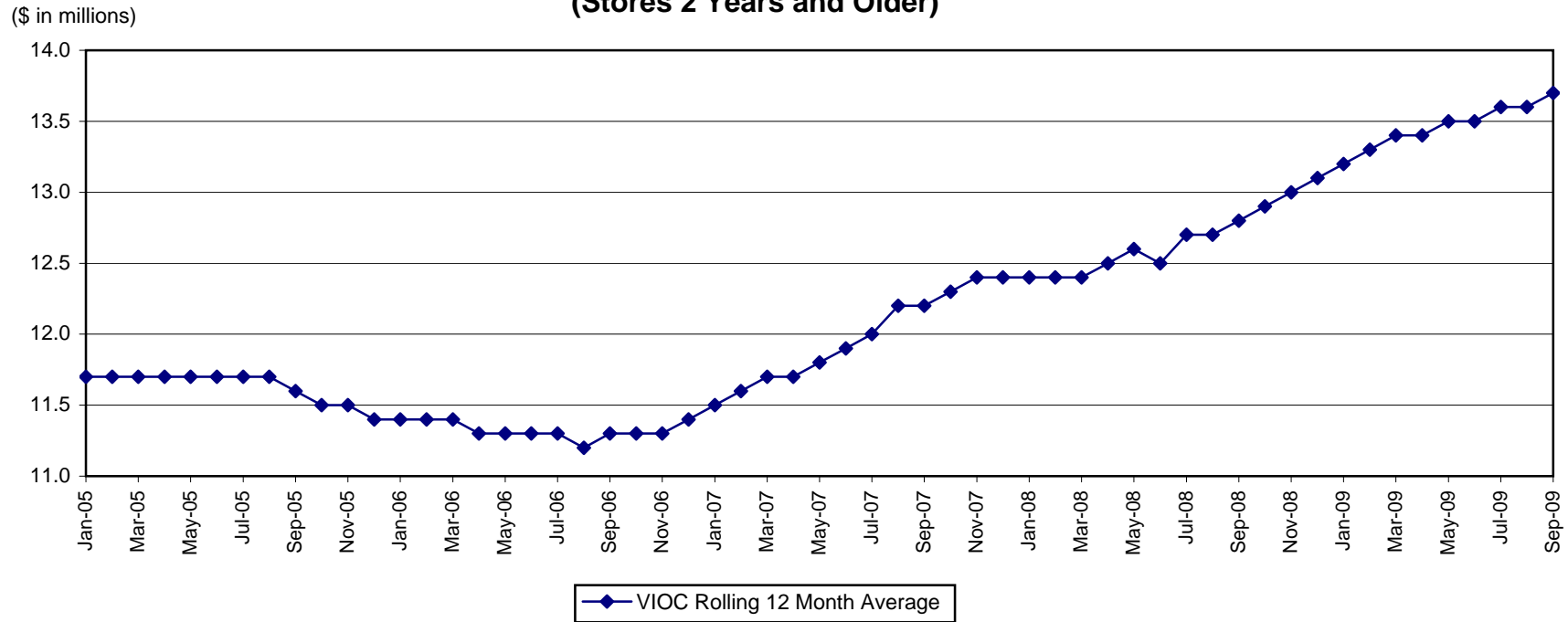


3 Month Rolling Average (in millions)*

	2005	2006	2007	2008	2009
Jan	13.1	13.1	12.3	13.2	10.6
Feb	12.9	13.2	12.7	13.1	11.2
Mar	14.1	14.7	13.9	14.0	12.6
Apr	15.1	15.0	14.5	14.7	13.7
May	16.0	15.6	14.8	14.6	14.3
Jun	16.0	15.0	14.5	14.6	15.2
Jul	15.4	14.7	15.0	14.0	15.4
Aug	15.0	14.4	14.9	14.4	15.7
Sep	14.7	13.7	14.4	14.5	14.1
Oct	14.5	14.0	14.0	13.6	
Nov	13.7	13.2	13.8	12.3	
Dec	12.8	12.8	13.3	11.0	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.

VIOC 12 Month Rolling Average Sales (Stores 2 Years and Older)



Stores 2 Years and Older (\$ in millions)*

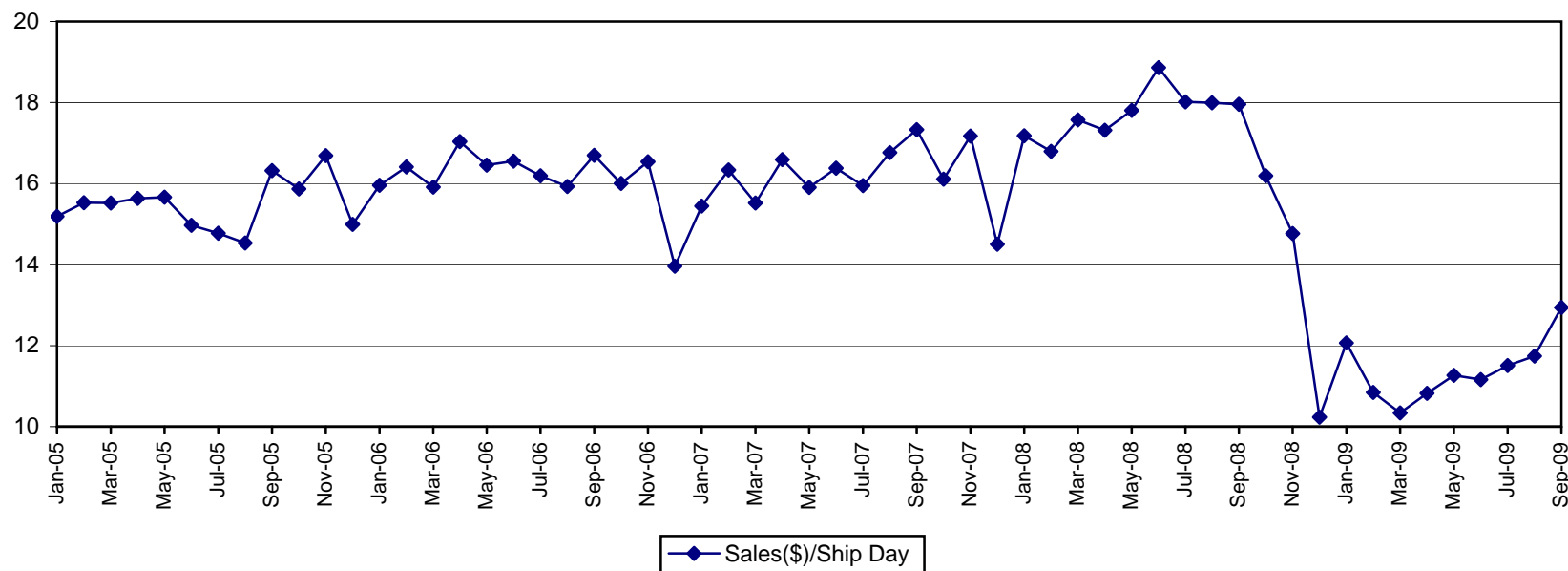
	2005	2006	2007	2008	2009
Jan	11.7	11.4	11.5	12.4	13.2
Feb	11.7	11.4	11.6	12.4	13.3
Mar	11.7	11.4	11.7	12.4	13.4
Apr	11.7	11.3	11.7	12.5	13.4
May	11.7	11.3	11.8	12.6	13.5
Jun	11.7	11.3	11.9	12.5	13.5
Jul	11.7	11.3	12.0	12.7	13.6
Aug	11.7	11.2	12.2	12.7	13.6
Sep	11.6	11.3	12.2	12.8	13.7
Oct	11.5	11.3	12.3	12.9	
Nov	11.5	11.3	12.4	13.0	
Dec	11.4	11.4	12.4	13.1	

*NOTE: 60 VIOC stores transferred to Marathon on June 30, 2005, have been excluded from this data.



Ashland Distribution Average Sales(\$)/ Shipping Day

(\$ in millions)



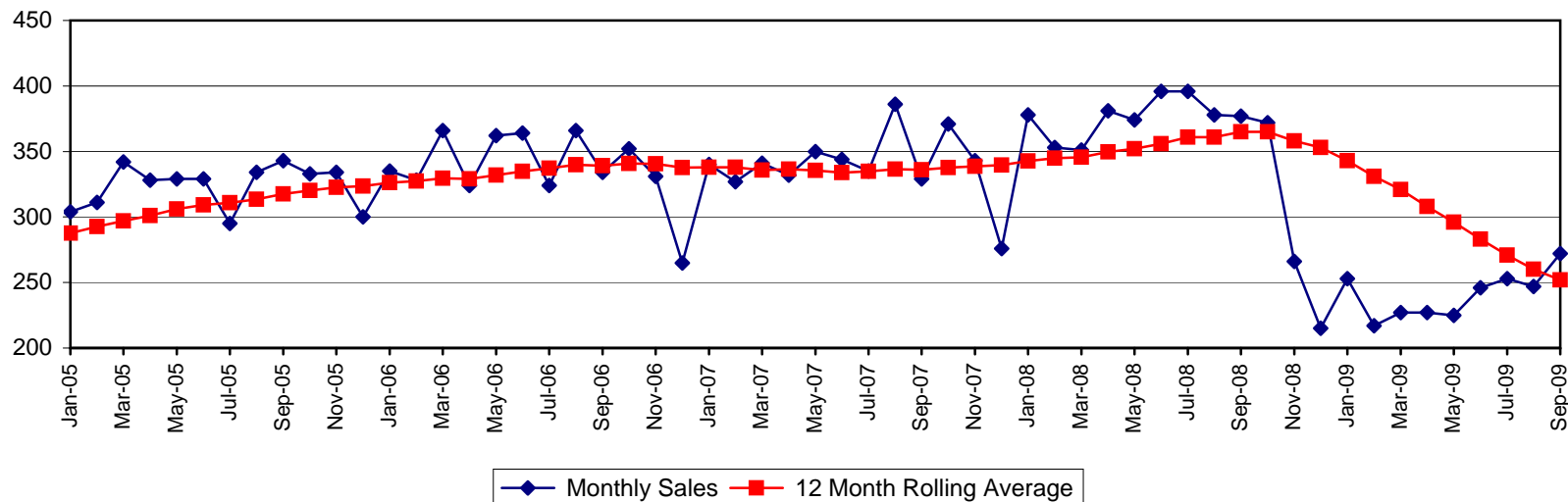
Average Sales per Shipping Day (\$ in millions)*

	2005	2006	2007	2008	2009
Jan	15.187	15.959	15.445	17.177	12.065
Feb	15.530	16.412	16.333	16.794	10.847
Mar	15.524	15.910	15.520	17.574	10.339
Apr	15.631	17.034	16.592	17.319	10.825
May	15.664	16.459	15.905	17.809	11.268
Jun	14.971	16.552	16.377	18.863	11.160
Jul	14.774	16.194	15.948	18.018	11.506
Aug	14.535	15.925	16.762	17.994	11.744
Sep	16.319	16.695	17.328	17.958	12.938
Oct	15.870	16.000	16.109	16.188	
Nov	16.688	16.537	17.169	14.765	
Dec	14.991	13.963	14.506	10.232	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.

Ashland Distribution Revenue

(\$ in millions)



Monthly Sales (\$ in millions)*

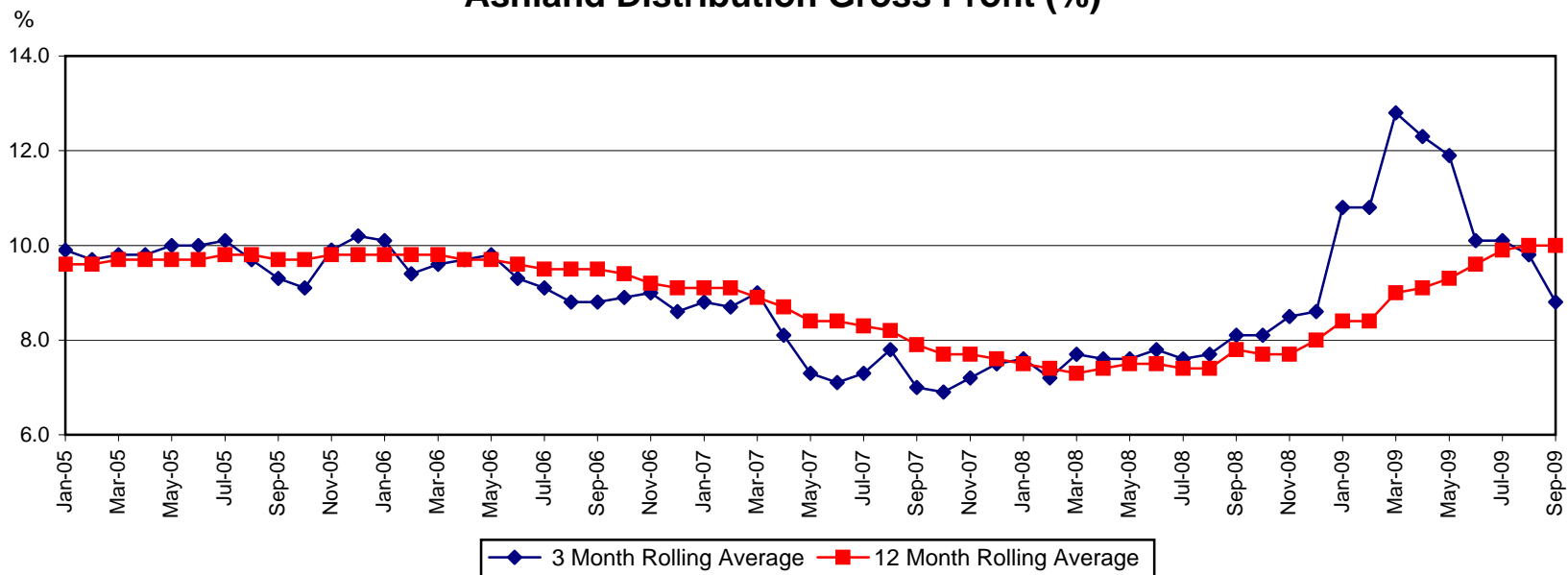
	2005	2006	2007	2008	2009
Jan	304	335	340	378	253
Feb	311	328	327	353	217
Mar	342	366	341	351	227
Apr	328	324	332	381	227
May	329	362	350	374	225
Jun	329	364	344	396	246
Jul	295	324	335	396	253
Aug	334	366	386	378	247
Sep	343	334	329	377	271
Oct	333	352	371	372	
Nov	334	331	343	266	
Dec	300	265	276	215	

12 Month Rolling Average (\$ in millions)*

	2005	2006	2007	2008	2009
Jan	288	326	338	343	343
Feb	293	328	338	345	331
Mar	297	330	336	346	321
Apr	301	329	337	350	308
May	306	332	336	352	296
Jun	309	335	334	356	283
Jul	311	337	335	361	271
Aug	314	340	336	361	260
Sep	318	339	336	365	252
Oct	320	341	338	365	
Nov	323	341	339	358	
Dec	324	338	340	353	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.

Ashland Distribution Gross Profit (%)



3 Month Rolling Average (%)*

	2005	2006	2007	2008	2009
Jan	9.9	10.1	8.8	7.6	10.8
Feb	9.7	9.4	8.7	7.2	10.8
Mar	9.8	9.6	9.0	7.7	12.8
Apr	9.8	9.7	8.1	7.6	12.3
May	10.0	9.8	7.3	7.6	11.9
Jun	10.0	9.3	7.1	7.8	10.1
Jul	10.1	9.1	7.3	7.6	10.1
Aug	9.7	8.8	7.8	7.7	9.8
Sep	9.3	8.8	7.0	8.1	8.8
Oct	9.1	8.9	6.9	8.1	
Nov	9.9	9.0	7.2	8.5	
Dec	10.2	8.6	7.5	8.6	

12 Month Rolling Average (%)*

	2005	2006	2007	2008	2009
Jan	9.6	9.8	9.1	7.5	8.4
Feb	9.6	9.8	9.1	7.4	8.4
Mar	9.7	9.8	8.9	7.3	9.0
Apr	9.7	9.7	8.7	7.4	9.1
May	9.7	9.7	8.4	7.5	9.3
Jun	9.7	9.6	8.4	7.5	9.6
Jul	9.8	9.5	8.3	7.4	9.9
Aug	9.8	9.5	8.2	7.4	10.0
Sep	9.7	9.5	7.9	7.8	10.0
Oct	9.7	9.4	7.7	7.7	
Nov	9.8	9.2	7.7	7.7	
Dec	9.8	9.1	7.6	8.0	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website. Distribution's gross profit as a percentage of sales for the three months ended March 31, 2009 and 2008 include a LIFO quantity credit of \$11 million and \$4 million, respectively.

Operating Segment Trade Working Capital
% of Annualized Sales#
Monthly Actual (%)

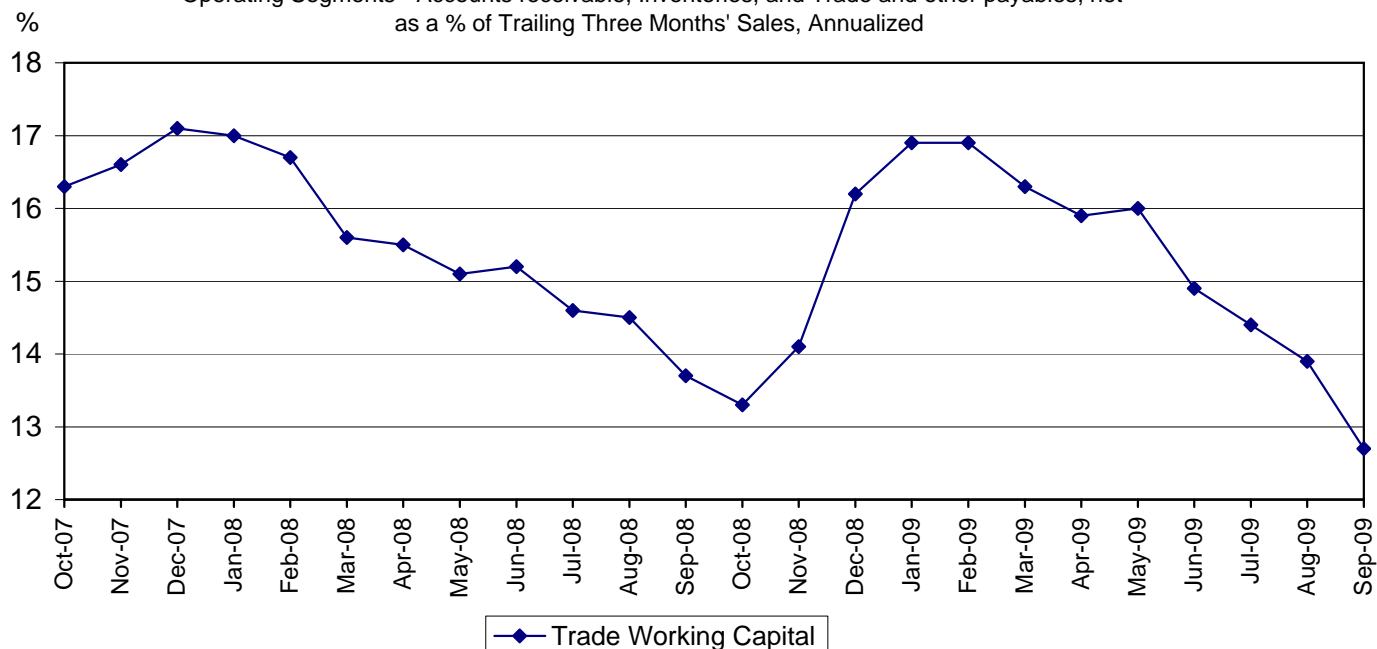


	2007	2008	2009
Jan		17.0 *	16.9
Feb		16.7 *	16.9
Mar		15.6 *	16.3
Apr		15.5 *	15.9
May		15.1 *	16.0
Jun		15.2 *	14.9
Jul		14.6 *	14.4
Aug		14.5 *	13.9
Sep		13.7 *	12.7
Oct	16.3 *	13.3 *	
Nov	16.6 *	14.1	
Dec	17.1 *	16.2	

*NOTE: Data has been adjusted to include the historical Hercules businesses, preceding its purchase in November 2008.

Operating Segment Trade Working Capital

Operating Segments - Accounts receivable, Inventories, and Trade and other payables, net
as a % of Trailing Three Months' Sales, Annualized



#NOTE: Selected Working Capital Components - September 30, 2009

Unaudited Data
(\$ in millions)

	Operating segments (a)	Other components (c)	Total
Accounts receivable (b)	1,402	2	1,404
Inventories (d)	697	(143)	554
(Less) Trade and other payables	(1,017)	(473)	(1,490)
Net	<u>1,082</u>	<u>(614)</u>	<u>468</u>

(a) Represents amounts considered in internal performance metrics applicable to most employees.

(b) Accounts receivable is shown net of allowances for doubtful accounts.

(c) Amount relates primarily to items within Corporate reporting segments.

(d) Operating segment amount excludes LIFO reserve, which is presented under other components.