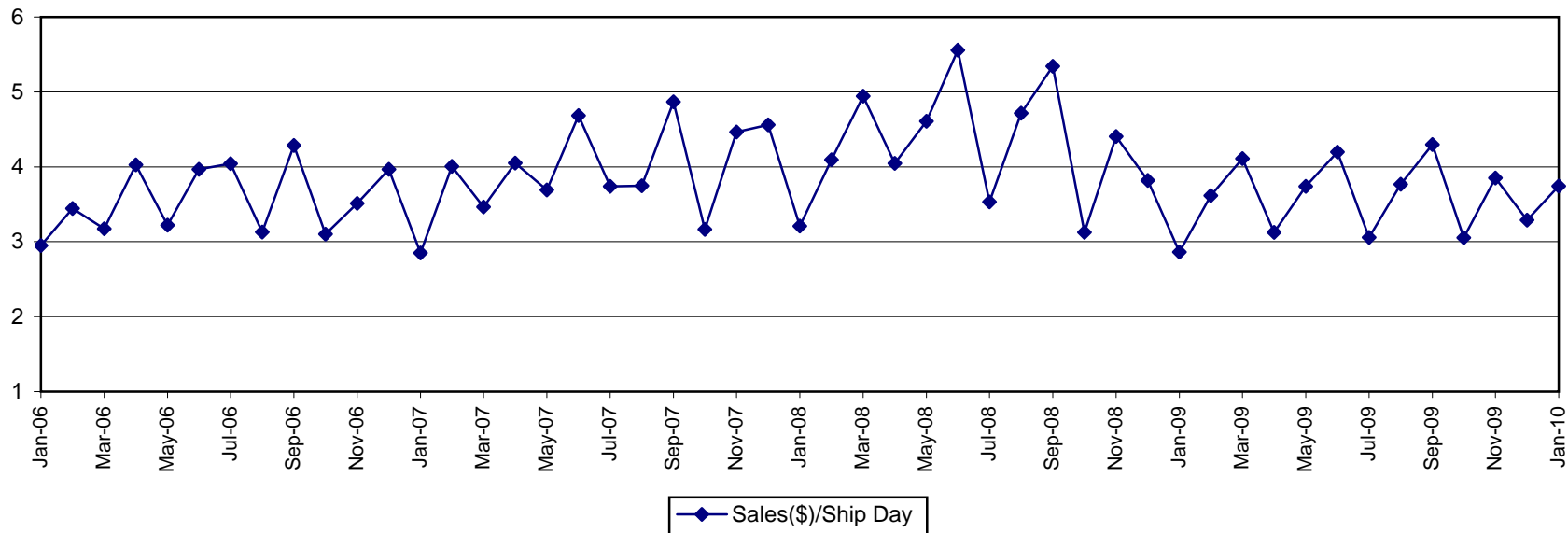




Ashland Aqualon Functional Ingredients Average Sales(\$)/ Shipping Day

(\$ in millions)



Average Sales per Shipping Day (\$ in millions)*

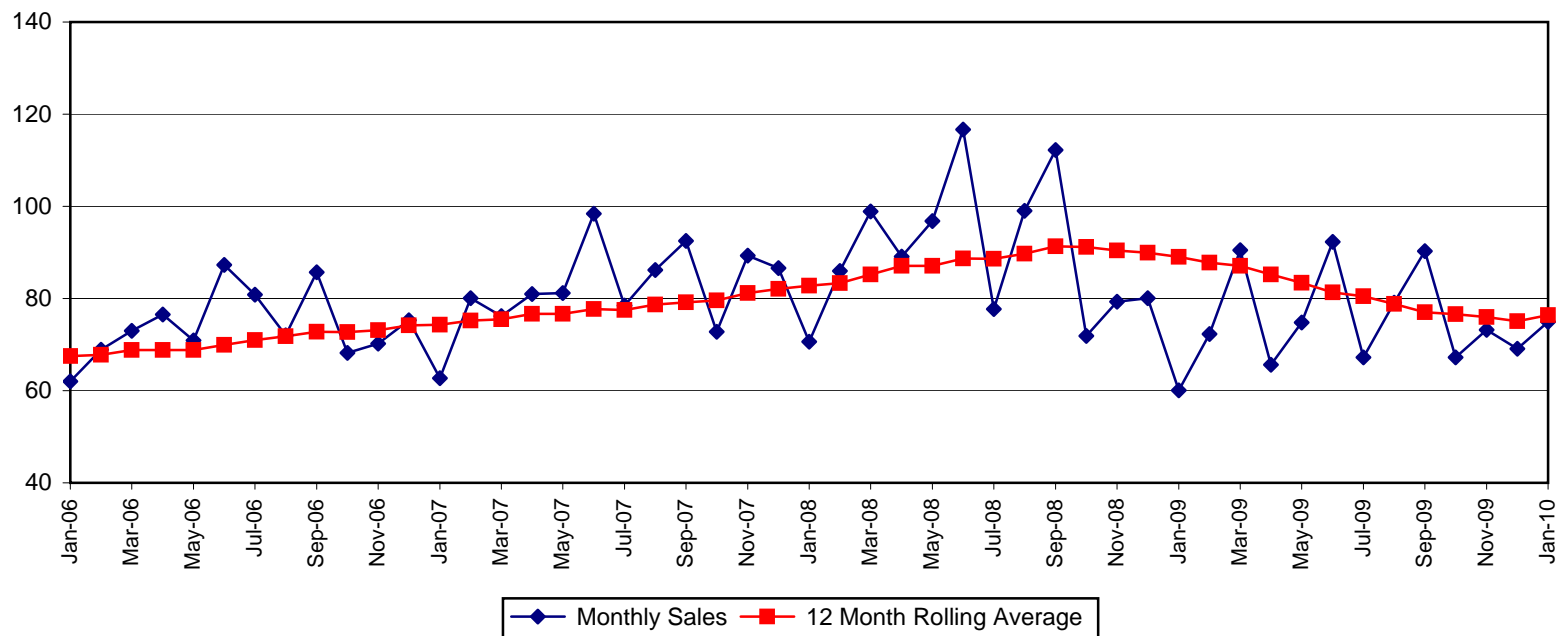
	2006	2007	2008	2009	2010
Jan	2.951	2.851	3.208	2.864	3.743
Feb	3.445	4.005	4.093	3.616	
Mar	3.172	3.465	4.945	4.112	
Apr	4.025	4.050	4.048	3.125	
May	3.222	3.690	4.610	3.740	
Jun	3.967	4.686	5.558	4.197	
Jul	4.042	3.739	3.531	3.056	
Aug	3.129	3.748	4.715	3.768	
Sep	4.286	4.868	5.343	4.299	
Oct	3.101	3.164	3.125	3.055	
Nov	3.510	4.466	4.404	3.850	
Dec	3.966	4.560	3.817	3.289	

*NOTE: Information from October 2008 and prior represent the pre-acquisition operations of Hercules' Aqualon Group acquired on November 13, 2008.



Ashland Aqualon Functional Ingredients Sales

(\$ in millions)



Monthly Sales (\$ in millions)*

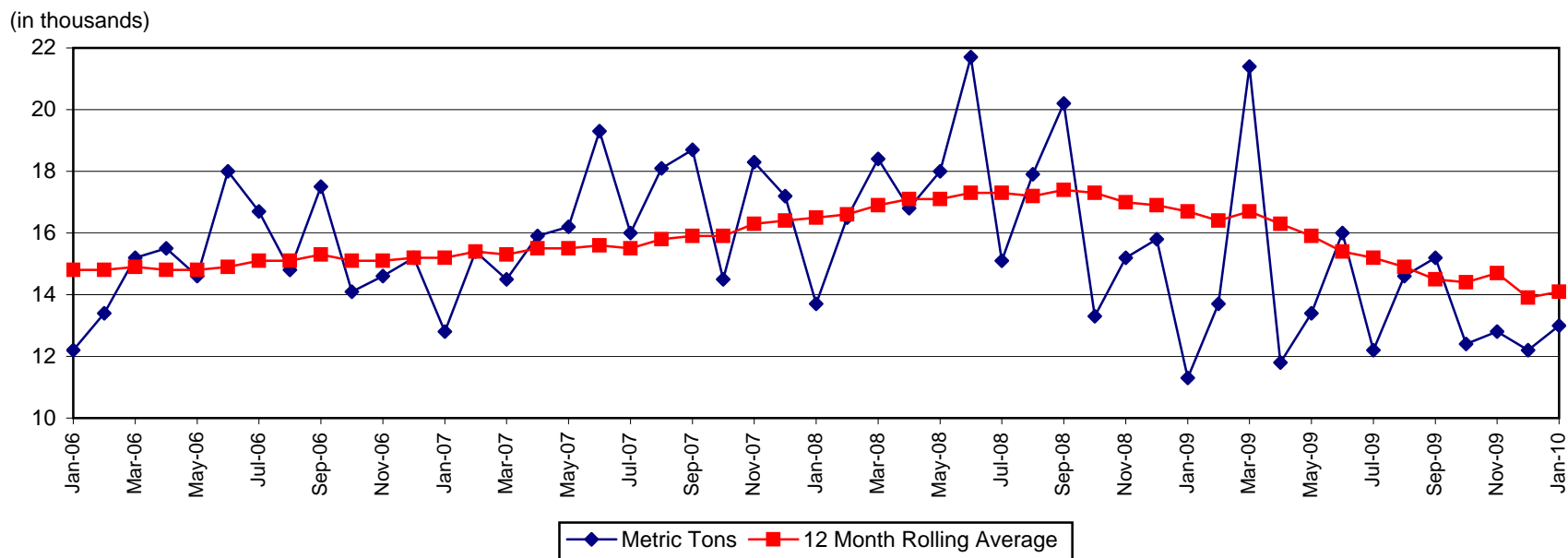
	2006	2007	2008	2009	2010
Jan	62.0	62.7	70.6	60.1	74.9
Feb	68.9	80.1	86.0	72.3	
Mar	73.0	76.2	98.9	90.5	
Apr	76.5	81.0	89.1	65.6	
May	70.9	81.2	96.8	74.8	
Jun	87.3	98.4	116.7	92.3	
Jul	80.8	78.5	77.7	67.2	
Aug	72.0	86.2	99.0	79.1	
Sep	85.7	92.5	112.2	90.3	
Oct	68.2	72.8	71.9	67.2	
Nov	70.2	89.3	79.3	73.2	
Dec	75.3	86.6	80.1	69.1	

12 Month Rolling Average (\$ in millions)*

	2006	2007	2008	2009	2010
Jan	67.5	74.3	82.8	89.0	76.4
Feb	67.8	75.2	83.3	87.8	
Mar	68.8	75.5	85.2	87.1	
Apr	68.8	76.7	87.1	85.2	
May	68.8	76.7	87.1	83.4	
Jun	69.9	77.7	88.7	81.3	
Jul	71.0	77.5	88.6	80.5	
Aug	71.8	78.7	89.7	78.8	
Sep	72.8	79.2	91.3	77.0	
Oct	72.7	79.6	91.2	76.6	
Nov	73.1	81.2	90.4	76.0	
Dec	74.2	82.1	89.9	75.1	

*NOTE: Information from October 2008 and prior represent the pre-acquisition operations of Hercules' Aqualon Group acquired on November 13, 2008. The 12 month rolling sales average will continue to include pre-acquisition results through November 2009.

Ashland Aqualon Functional Ingredients Volume in Metric Tons



Metric Tons (in thousands)*

	2006	2007	2008	2009	2010
Jan	12.2	12.8	13.7	11.3	13.0
Feb	13.4	15.4	16.5	13.7	
Mar	15.2	14.5	18.4	21.4	
Apr	15.5	15.9	16.8	11.8	
May	14.6	16.2	18.0	13.4	
Jun	18.0	19.3	21.7	16.0	
Jul	16.7	16.0	15.1	12.2	
Aug	14.8	18.1	17.9	14.6	
Sep	17.5	18.7	20.2	15.2	
Oct	14.1	14.5	13.3	12.4	
Nov	14.6	18.3	15.2	12.8	
Dec	15.2	17.2	15.8	12.2	

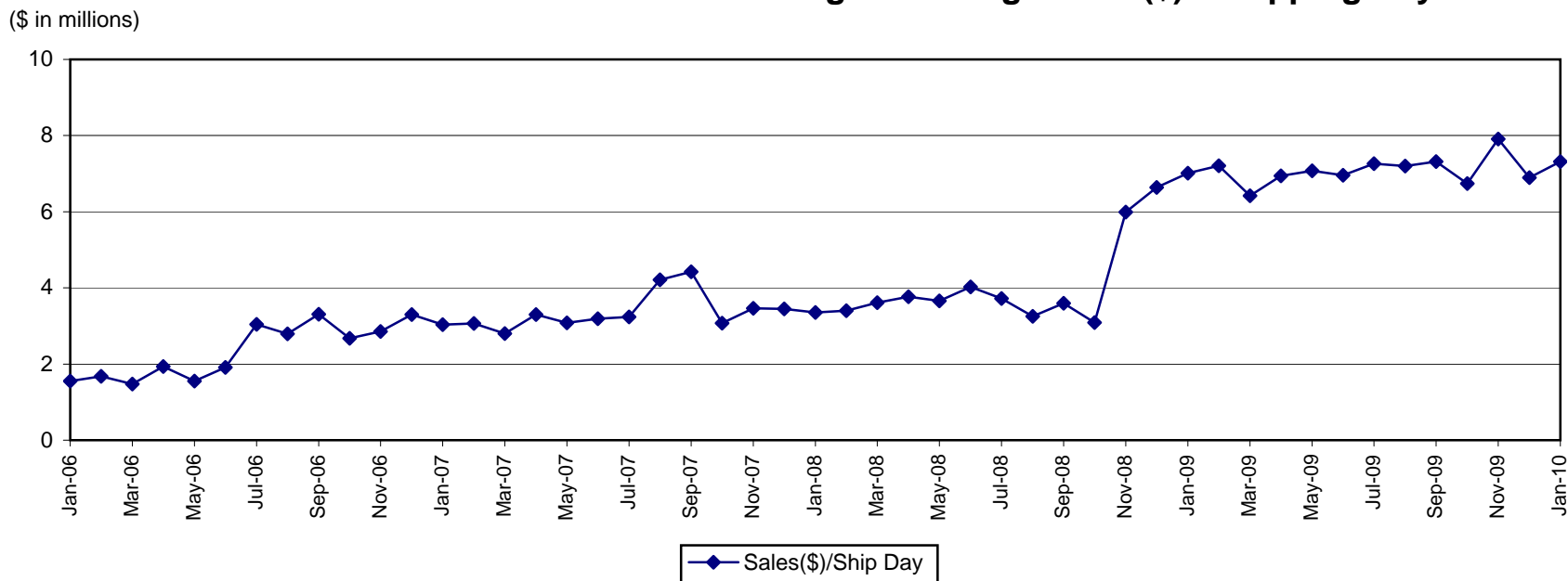
12 Month Rolling Average (in thousands)*

	2006	2007	2008	2009	2010
Jan	14.8	15.2	16.5	16.7	14.1
Feb	14.8	15.4	16.6	16.4	
Mar	14.9	15.3	16.9	16.7	
Apr	14.8	15.5	17.1	16.3	
May	14.8	15.5	17.1	15.9	
Jun	14.9	15.6	17.3	15.4	
Jul	15.1	15.5	17.3	15.2	
Aug	15.1	15.8	17.2	14.9	
Sep	15.3	15.9	17.4	14.5	
Oct	15.1	15.9	17.3	14.4	
Nov	15.1	16.3	17.0	14.2	
Dec	15.2	16.4	16.9	13.9	

*NOTE: Information from October 2008 and prior represent the pre-acquisition operations of Hercules' Aqualon Group acquired on November 13, 2008. The 12 month rolling average will continue to include pre-acquisition results through November 2009.



Ashland Hercules Water Technologies Average Sales(\$)/ Shipping Day



Average Sales per Shipping Day (\$ in millions)*

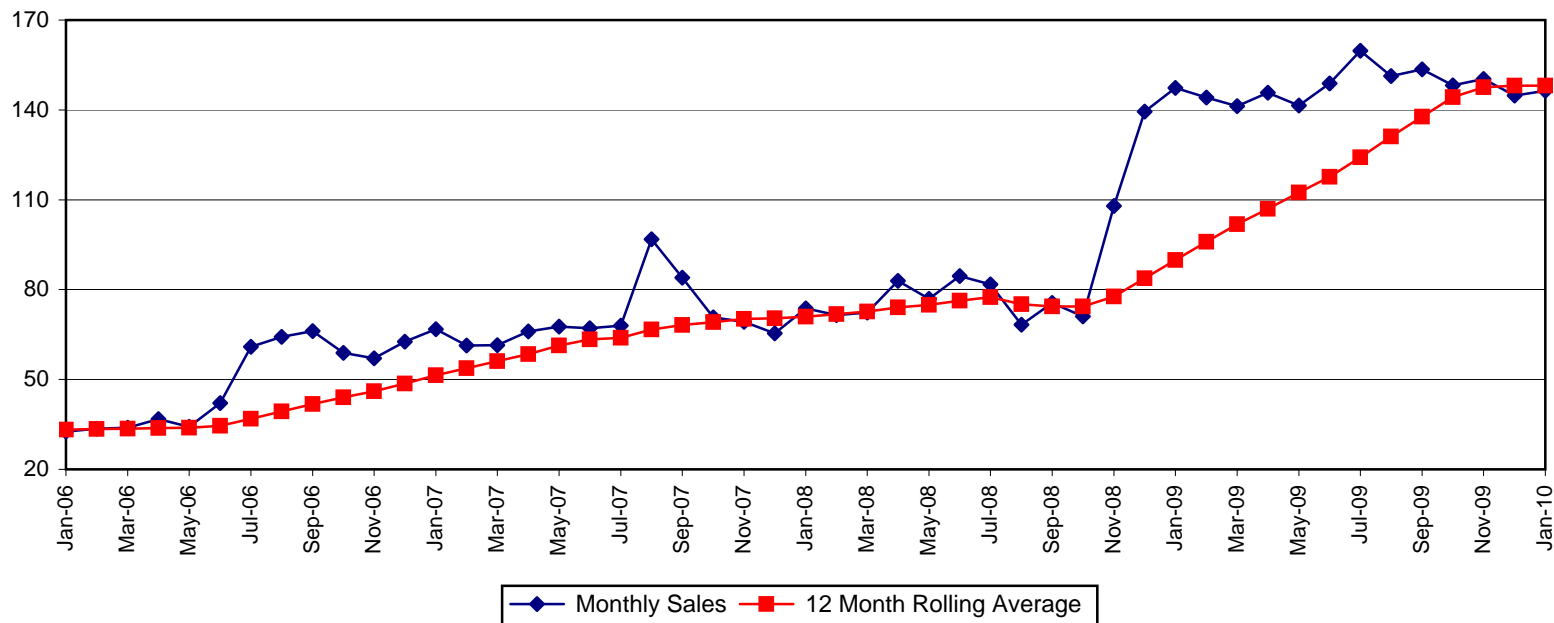
	2006	2007	2008	2009	2010
Jan	1.554	3.038	3.351	7.014	7.320
Feb	1.679	3.064	3.403	7.206	
Mar	1.475	2.797	3.613	6.422	
Apr	1.938	3.299	3.767	6.945	
May	1.554	3.079	3.662	7.075	
Jun	1.912	3.193	4.022	6.959	
Jul	3.046	3.238	3.720	7.260	
Aug	2.793	4.209	3.251	7.203	
Sep	3.310	4.420	3.598	7.314	
Oct	2.677	3.077	3.090	6.737	
Nov	2.853	3.467	5.994	7.911	
Dec	3.297	3.445	6.640	6.895	

*NOTE: Information from October 2008 and prior does not include the Paper Technologies and Ventures operations of Hercules acquired on November 13, 2008. August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website. In May 2006 Ashland acquired the water treatment business of Degussa AG.



Ashland Hercules Water Technologies Sales

(\$ in millions)



Monthly Sales (\$ in millions)*

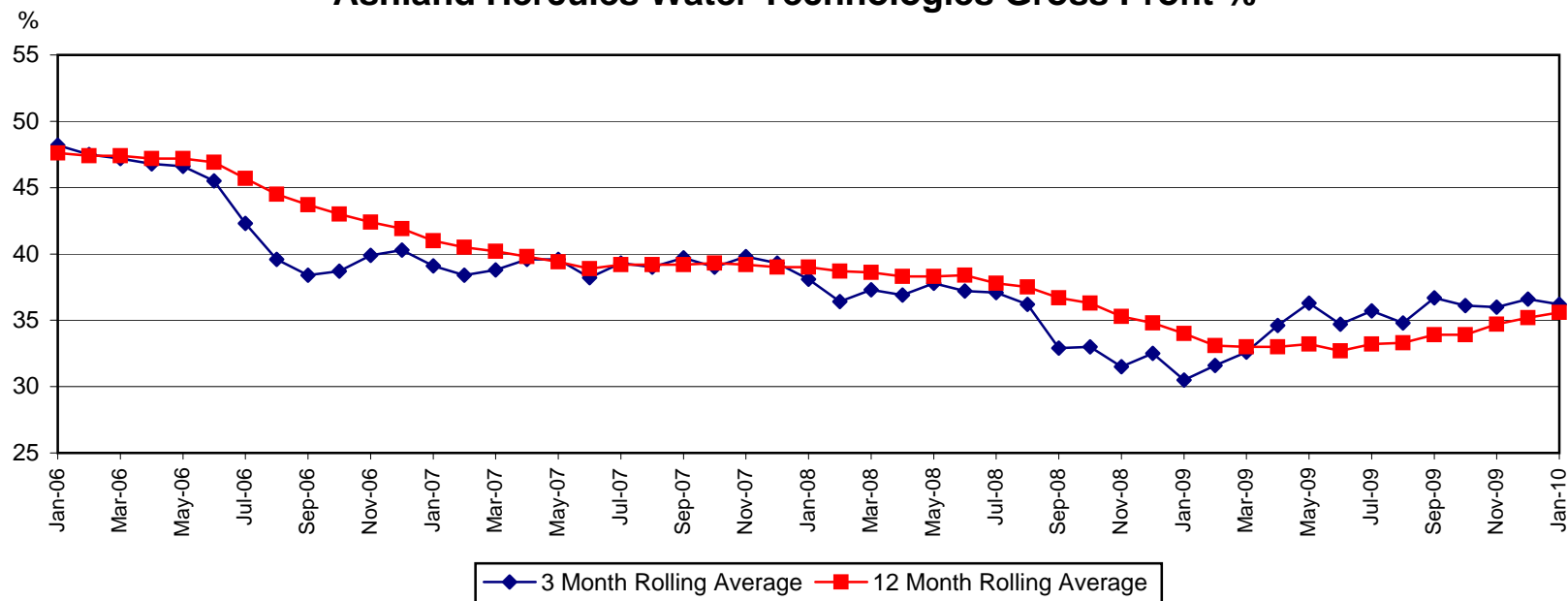
	2006	2007	2008	2009	2010
Jan	32.6	66.8	73.7	147.3	146.4
Feb	33.6	61.3	71.5	144.1	
Mar	33.9	61.5	72.3	141.3	
Apr	36.8	66.0	82.9	145.8	
May	34.2	67.7	76.9	141.5	
Jun	42.1	67.1	84.5	148.8	
Jul	60.9	68.0	81.8	159.7	
Aug	64.2	96.8	68.3	151.3	
Sep	66.2	84.0	75.6	153.6	
Oct	58.9	70.8	71.1	148.2	
Nov	57.1	69.3	107.9	150.3	
Dec	62.6	65.4	139.4	144.8	

12 Month Rolling Average (\$ in millions)*

	2006	2007	2008	2009	2010
Jan	33.2	51.4	71.0	89.9	148.1
Feb	33.5	53.8	71.8	96.0	
Mar	33.5	56.1	72.7	101.8	
Apr	33.8	58.5	74.1	107.0	
May	33.9	61.3	74.9	112.4	
Jun	34.6	63.4	76.3	117.7	
Jul	36.9	64.0	77.5	124.2	
Aug	39.3	66.7	75.1	131.1	
Sep	41.8	68.2	74.4	137.7	
Oct	44.0	69.1	74.4	144.2	
Nov	46.1	70.2	77.7	147.6	
Dec	48.6	70.4	83.8	148.1	

*NOTE: Information from October 2008 and prior does not include the Paper Technologies and Ventures operations of Hercules acquired on November 13, 2008. August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website. In May 2006 Ashland acquired the water treatment business of Degussa AG.

Ashland Hercules Water Technologies Gross Profit %



3 Month Rolling Average (%)*

	2006	2007	2008	2009	2010
Jan	48.2	39.1	38.1	30.5	36.2
Feb	47.5	38.4	36.4	31.6	
Mar	47.2	38.8	37.3	32.6	
Apr	46.8	39.6	36.9	34.6	
May	46.6	39.6	37.8	36.3	
Jun	45.5	38.2	37.2	34.7	
Jul	42.3	39.3	37.1	35.7	
Aug	39.6	39.0	36.2	34.8	
Sep	38.4	39.7	32.9	36.7	
Oct	38.7	39.0	33.0	36.1	
Nov	39.9	39.8	31.5	36.0	
Dec	40.3	39.3	32.5	36.6	

12 Month Rolling Average (%)*

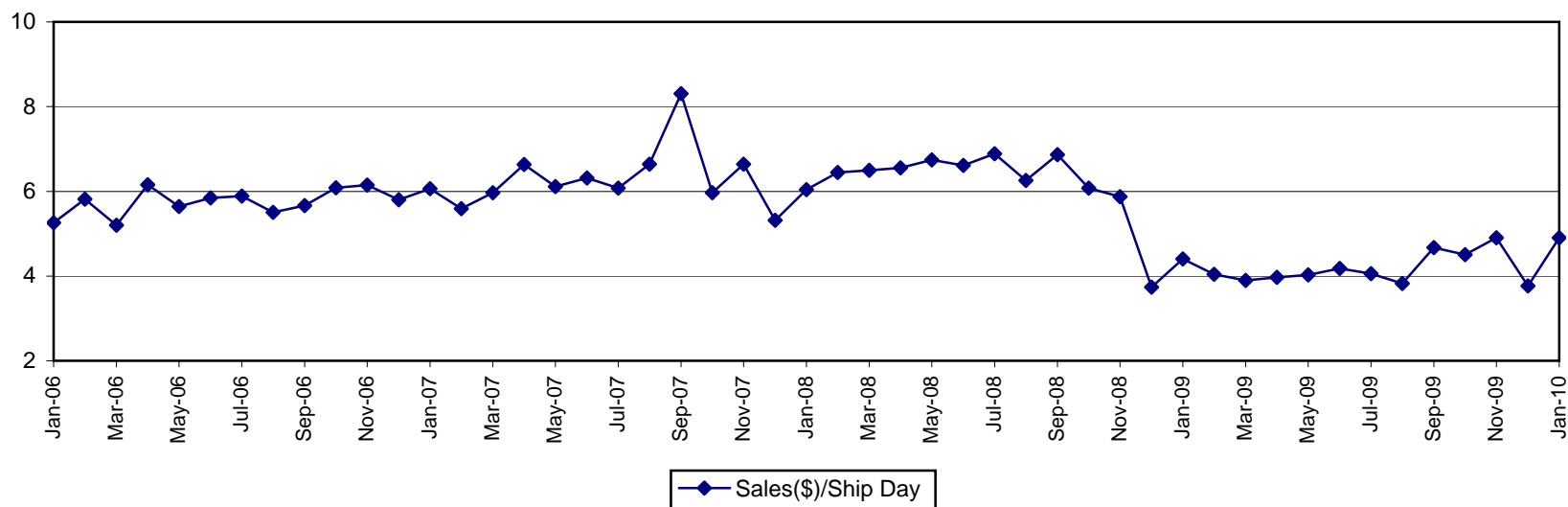
	2006	2007	2008	2009	2010
Jan	47.6	41.0	39.0	34.0	35.6
Feb	47.4	40.5	38.7	33.1	
Mar	47.4	40.2	38.6	33.0	
Apr	47.2	39.8	38.3	33.0	
May	47.2	39.4	38.3	33.2	
Jun	46.9	38.9	38.4	32.7	
Jul	45.7	39.2	37.8	33.2	
Aug	44.5	39.2	37.5	33.3	
Sep	43.7	39.2	36.7	33.9	
Oct	43.0	39.3	36.3	33.9	
Nov	42.4	39.2	35.3	34.7	
Dec	41.9	39.0	34.8	35.2	

*NOTE: Information from October 2008 and prior does not include the Paper Technologies and Ventures operations of Hercules acquired on November 13, 2008. The calculated gross profit percentages for November and December of 2008 exclude the impact of purchase accounting inventory step-up adjustments. August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website. In May 2006 Ashland acquired the water treatment business of Degussa AG.



Ashland Performance Materials Average Sales(\$)/ Shipping Day

(\$ in millions)



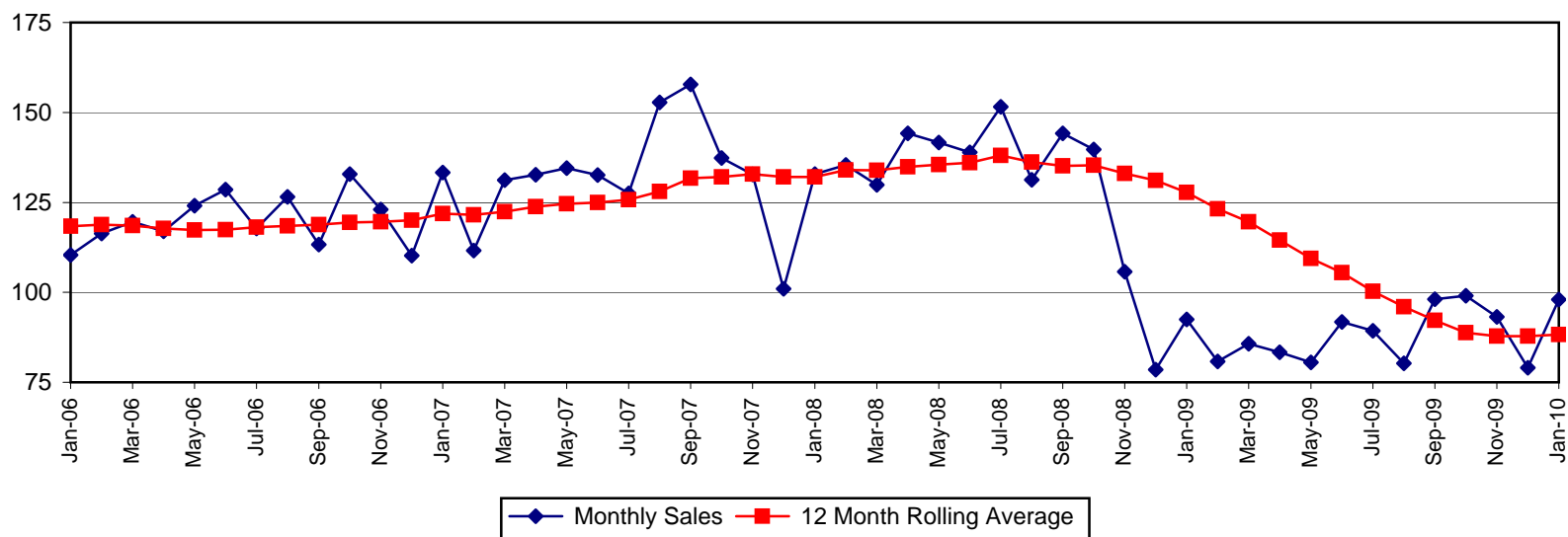
Average Sales per Shipping Day (\$ in millions)*

	2006	2007	2008	2009	2010
Jan	5.258	6.061	6.040	4.403	4.901
Feb	5.816	5.593	6.446	4.042	
Mar	5.200	5.965	6.494	3.896	
Apr	6.156	6.637	6.552	3.966	
May	5.641	6.112	6.741	4.024	
Jun	5.845	6.313	6.612	4.176	
Jul	5.886	6.073	6.889	4.058	
Aug	5.501	6.642	6.254	3.822	
Sep	5.663	8.307	6.867	4.673	
Oct	6.083	5.968	6.074	4.505	
Nov	6.149	6.642	5.872	4.902	
Dec	5.800	5.318	3.738	3.764	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.

Ashland Performance Materials Sales

(\$ in millions)



Monthly Sales (\$ in millions)*

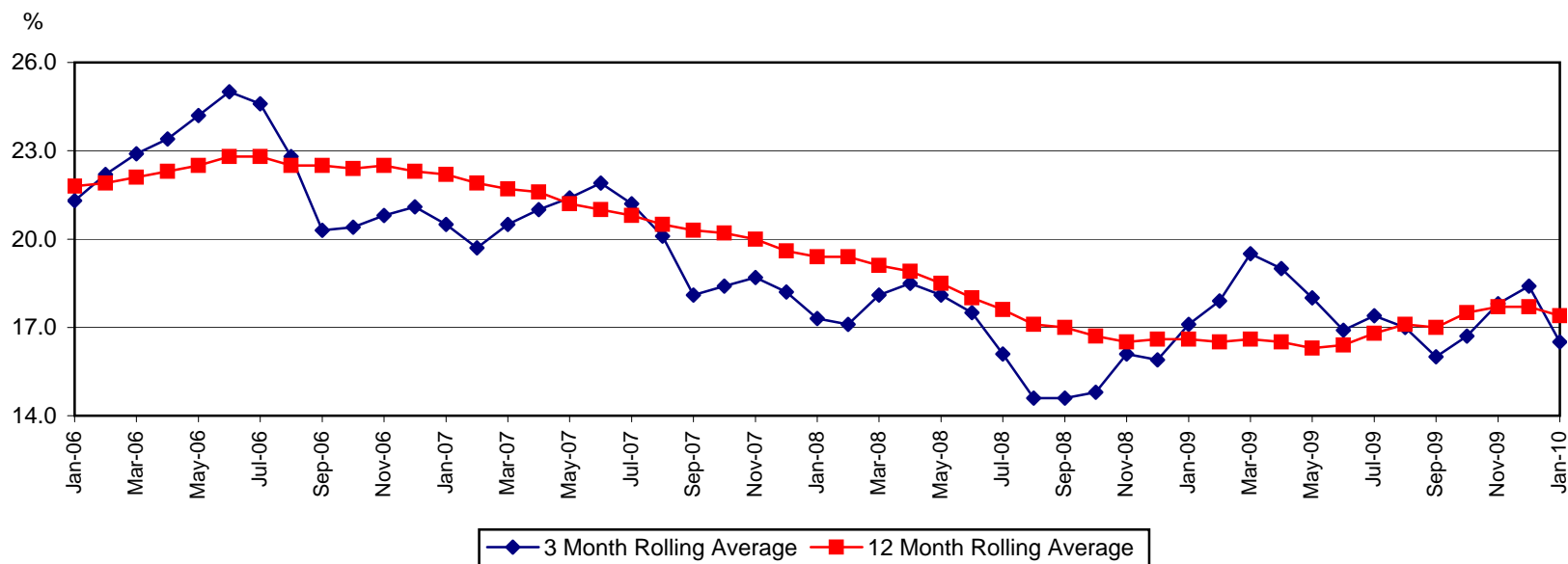
	2006	2007	2008	2009	2010
Jan	110.4	133.3	132.9	92.5	98.0
Feb	116.3	111.6	135.4	80.8	
Mar	119.6	131.2	129.9	85.7	
Apr	117.0	132.7	144.2	83.3	
May	124.1	134.5	141.6	80.5	
Jun	128.6	132.6	138.9	91.8	
Jul	117.7	127.5	151.6	89.3	
Aug	126.5	152.8	131.3	80.3	
Sep	113.3	157.8	144.2	98.1	
Oct	132.8	137.3	139.7	99.1	
Nov	123.0	132.8	105.7	93.2	
Dec	110.2	101.0	78.5	79.0	

12 Month Rolling Average (\$ in millions)*

	2006	2007	2008	2009	2010
Jan	118.4	121.9	132.1	127.8	88.3
Feb	118.8	121.5	134.0	123.2	
Mar	118.5	122.4	133.9	119.6	
Apr	117.8	123.8	134.9	114.5	
May	117.3	124.6	135.5	109.4	
Jun	117.4	125.0	136.0	105.5	
Jul	118.1	125.8	138.0	100.3	
Aug	118.5	128.0	136.2	96.0	
Sep	118.8	131.7	135.1	92.2	
Oct	119.4	132.1	135.3	88.8	
Nov	119.6	132.9	133.0	87.8	
Dec	120.0	132.1	131.1	87.8	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.

Ashland Performance Materials Gross Profit %



3 Month Rolling Average (%)*

	2006	2007	2008	2009	2010
Jan	21.3	20.5	17.3	17.1	16.5
Feb	22.2	19.7	17.1	17.9	
Mar	22.9	20.5	18.1	19.5	
Apr	23.4	21.0	18.5	19.0	
May	24.2	21.4	18.1	18.0	
Jun	25.0	21.9	17.5	16.9	
Jul	24.6	21.2	16.1	17.4	
Aug	22.8	20.1	14.6	17.0	
Sep	20.3	18.1	14.6	16.0	
Oct	20.4	18.4	14.8	16.7	
Nov	20.8	18.7	16.1	17.8	
Dec	21.1	18.2	15.9	18.4	

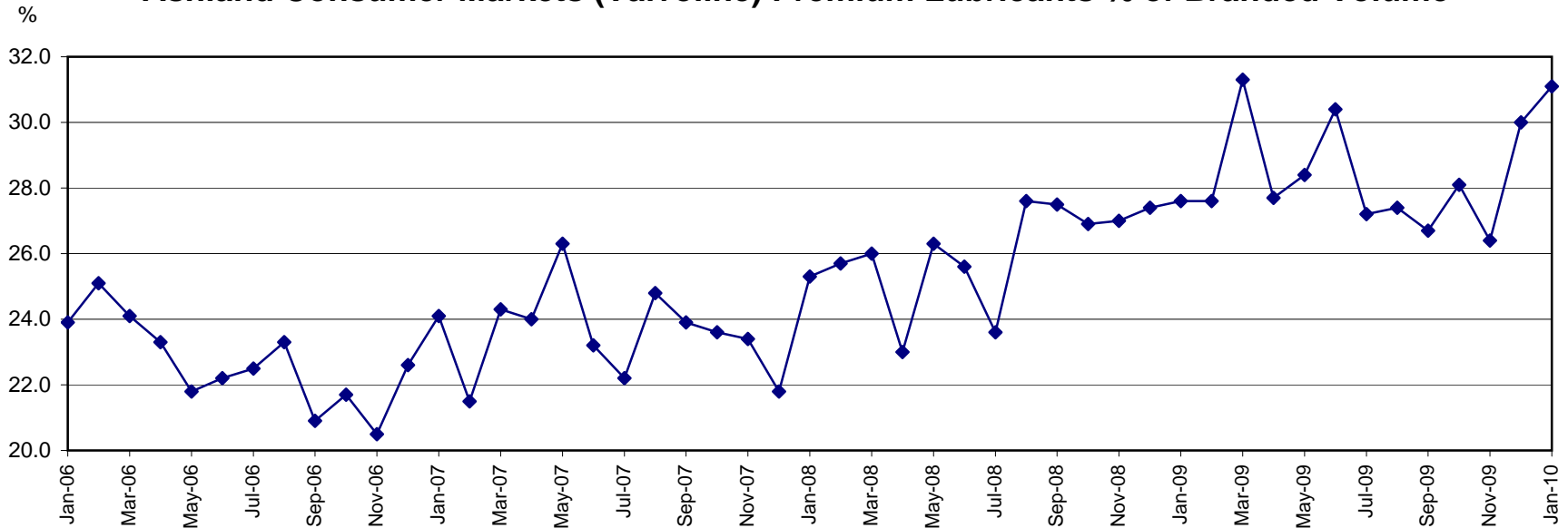
12 Month Rolling Average (%)*

	2006	2007	2008	2009	2010
Jan	21.8	22.2	19.4	16.6	17.4
Feb	21.9	21.9	19.4	16.5	
Mar	22.1	21.7	19.1	16.6	
Apr	22.3	21.6	18.9	16.5	
May	22.5	21.2	18.5	16.3	
Jun	22.8	21.0	18.0	16.4	
Jul	22.8	20.8	17.6	16.8	
Aug	22.5	20.5	17.1	17.1	
Sep	22.5	20.3	17.0	17.0	
Oct	22.4	20.2	16.7	17.5	
Nov	22.5	20.0	16.5	17.7	
Dec	22.3	19.6	16.6	17.7	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.



Ashland Consumer Markets (Valvoline) Premium Lubricants % of Branded Volume



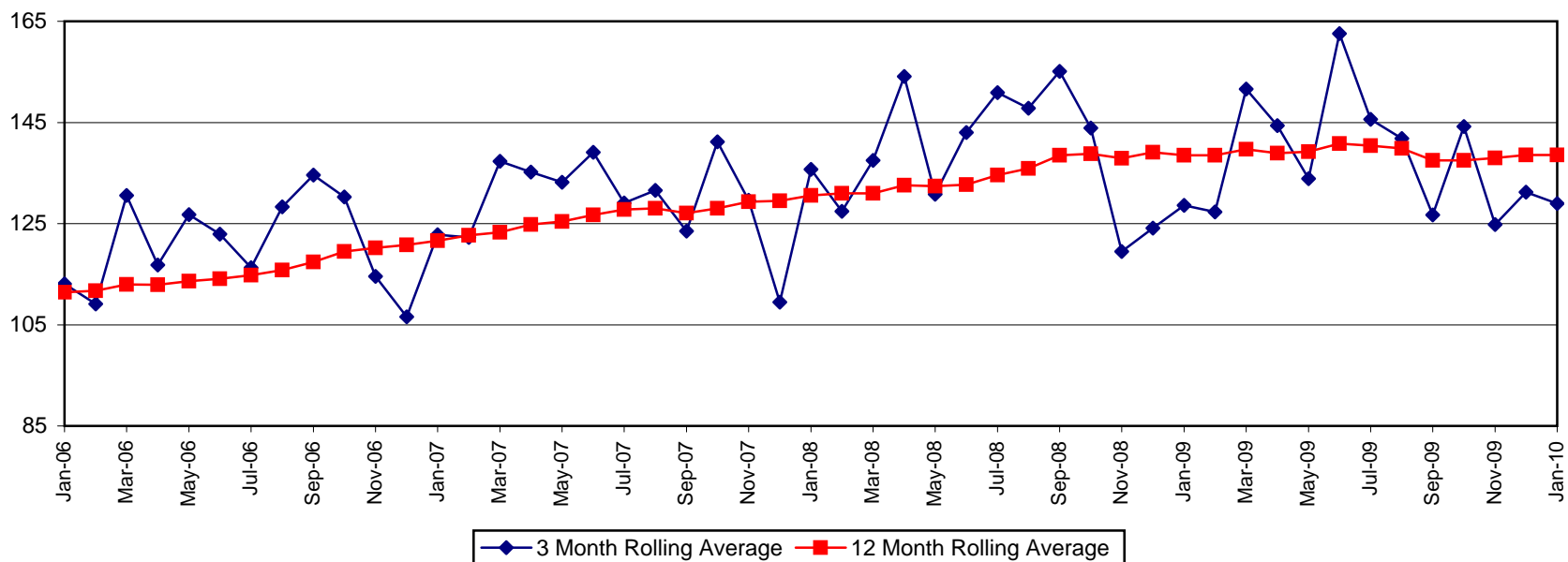
Premium Lubricants % of Branded Volume

	2006	2007	2008	2009	2010
Jan	23.9	24.1	25.3	27.6	31.1
Feb	25.1	21.5	25.7	27.6	
Mar	24.1	24.3	26.0	31.3	
Apr	23.3	24.0	23.0	27.7	
May	21.8	26.3	26.3	28.4	
Jun	22.2	23.2	25.6	30.4	
Jul	22.5	22.2	23.6	27.2	
Aug	23.3	24.8	27.6	27.4	
Sep	20.9	23.9	27.5	26.7	
Oct	21.7	23.6	26.9	28.1	
Nov	20.5	23.4	27.0	26.4	
Dec	22.6	21.8	27.4	30.0	



Ashland Consumer Markets (Valvoline) Sales

(\$ in millions)



Monthly Sales (\$ in millions)*

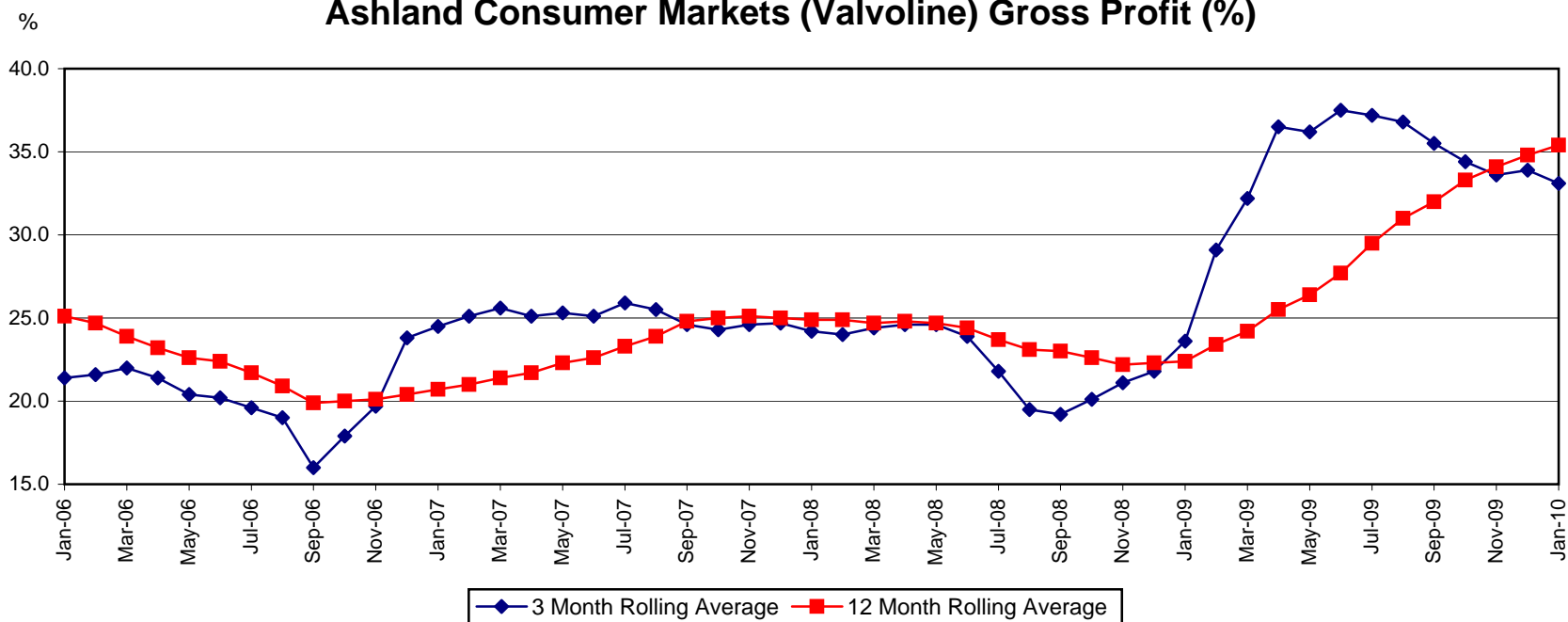
	2006	2007	2008	2009	2010
Jan	113.1	122.8	135.7	128.6	129.0
Feb	109.1	122.3	127.4	127.3	
Mar	130.6	137.3	137.5	151.6	
Apr	116.8	135.2	154.1	144.4	
May	126.8	133.2	130.8	133.9	
Jun	122.9	139.1	143.0	162.6	
Jul	116.3	129.1	150.9	145.6	
Aug	128.3	131.6	147.8	141.8	
Sep	134.6	123.5	155.1	126.7	
Oct	130.3	141.2	143.9	144.2	
Nov	114.6	129.6	119.5	124.8	
Dec	106.6	109.5	124.1	131.2	

12 Month Rolling Average (\$ in millions)*

	2006	2007	2008	2009	2010
Jan	111.4	121.6	130.6	138.5	138.6
Feb	111.7	122.7	131.0	138.5	
Mar	113.0	123.3	131.0	139.7	
Apr	112.9	124.8	132.6	138.9	
May	113.6	125.4	132.4	139.2	
Jun	114.1	126.7	132.7	140.8	
Jul	114.8	127.8	134.6	140.4	
Aug	115.8	128.0	135.9	139.9	
Sep	117.4	127.1	138.5	137.5	
Oct	119.5	128.0	138.8	137.5	
Nov	120.2	129.3	137.9	138.0	
Dec	120.8	129.5	139.1	138.6	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.

Ashland Consumer Markets (Valvoline) Gross Profit (%)



3 Month Rolling Average (%)*

	2006	2007	2008	2009	2010
Jan	21.4	24.5	24.2	23.6	33.1
Feb	21.6	25.1	24.0	29.1	
Mar	22.0	25.6	24.4	32.2	
Apr	21.4	25.1	24.6	36.5	
May	20.4	25.3	24.6	36.2	
Jun	20.2	25.1	23.9	37.5	
Jul	19.6	25.9	21.8	37.2	
Aug	19.0	25.5	19.5	36.8	
Sep	16.0	24.6	19.2	35.5	
Oct	17.9	24.3	20.1	34.4	
Nov	19.7	24.6	21.1	33.6	
Dec	23.8	24.7	21.8	33.9	

12 Month Rolling Average (%)*

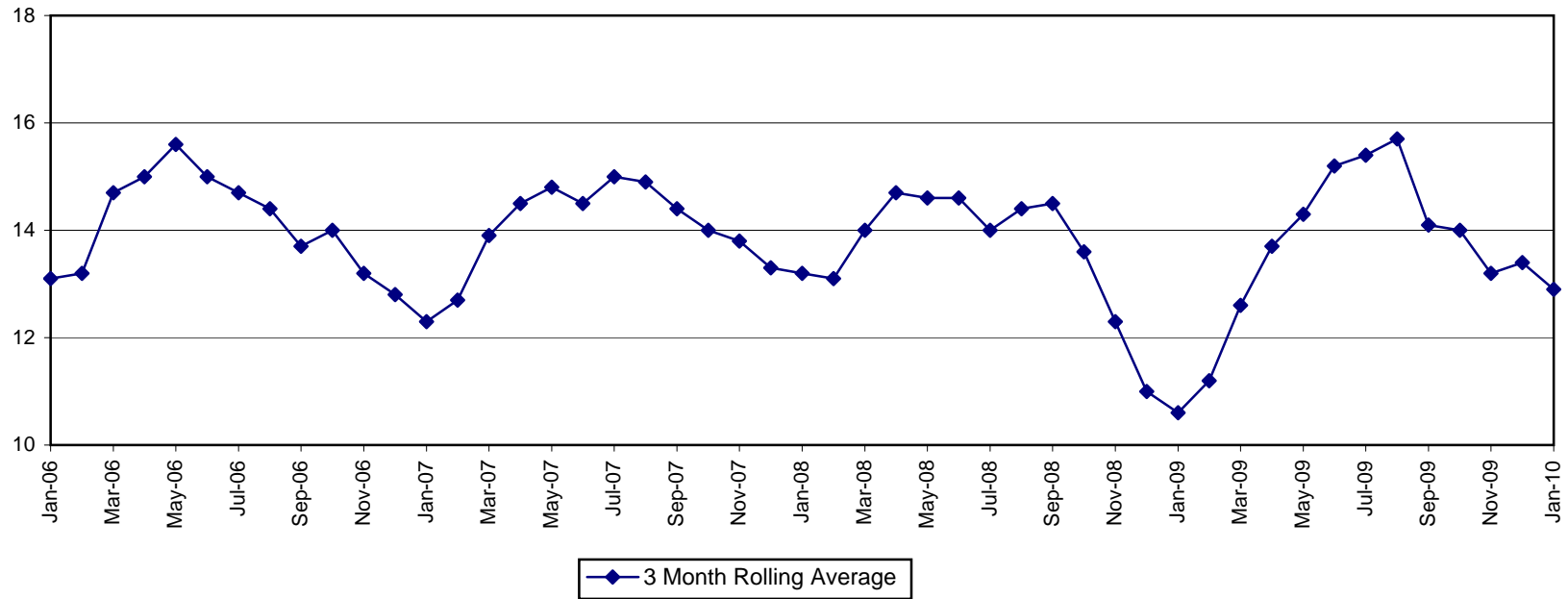
	2006	2007	2008	2009	2010
Jan	25.1	20.7	24.9	22.4	35.4
Feb	24.7	21.0	24.9	23.4	
Mar	23.9	21.4	24.7	24.2	
Apr	23.2	21.7	24.8	25.5	
May	22.6	22.3	24.7	26.4	
Jun	22.4	22.6	24.4	27.7	
Jul	21.7	23.3	23.7	29.5	
Aug	20.9	23.9	23.1	31.0	
Sep	19.9	24.8	23.0	32.0	
Oct	20.0	25.0	22.6	33.3	
Nov	20.1	25.1	22.2	34.1	
Dec	20.4	25.0	22.3	34.8	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.



Ashland Consumer Markets (Valvoline) Lubricant Sales Gallons

Gallons (in millions)



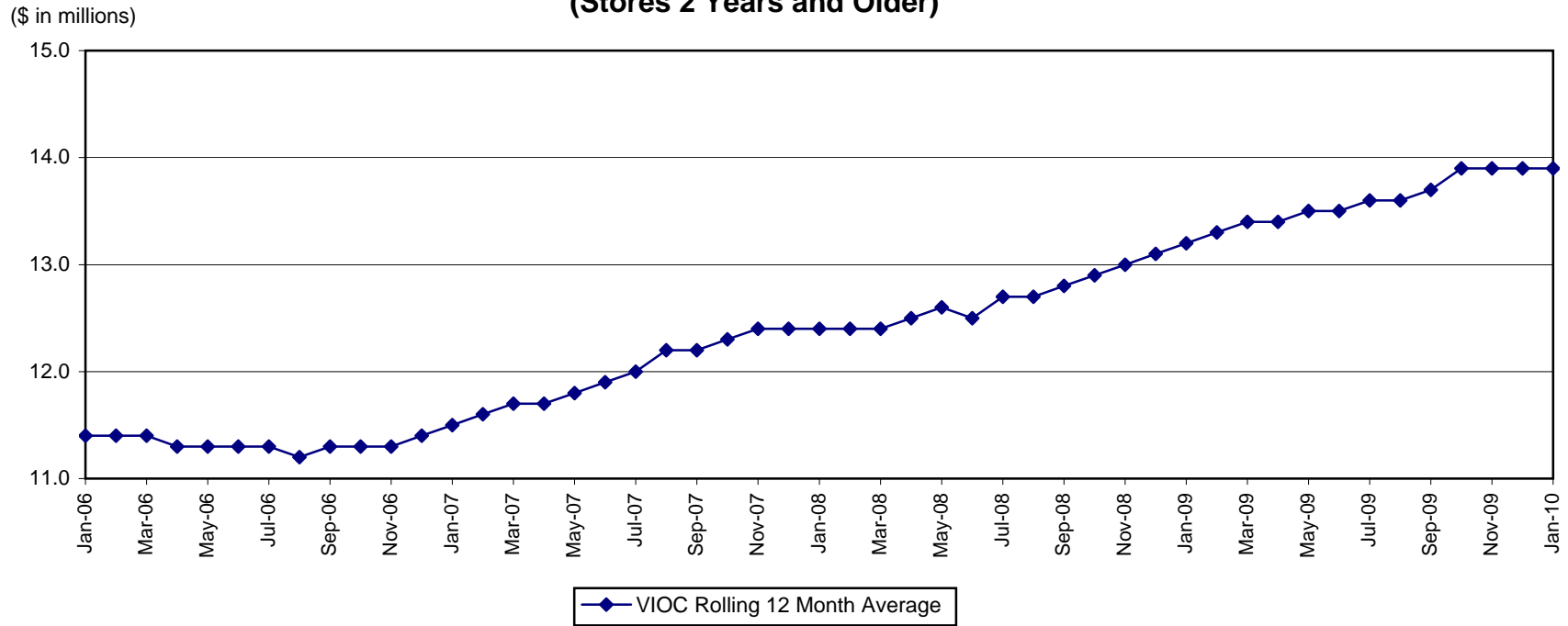
3 Month Rolling Average (in millions)*

	2006	2007	2008	2009	2010
Jan	13.1	12.3	13.2	10.6	12.9
Feb	13.2	12.7	13.1	11.2	
Mar	14.7	13.9	14.0	12.6	
Apr	15.0	14.5	14.7	13.7	
May	15.6	14.8	14.6	14.3	
Jun	15.0	14.5	14.6	15.2	
Jul	14.7	15.0	14.0	15.4	
Aug	14.4	14.9	14.4	15.7	
Sep	13.7	14.4	14.5	14.1	
Oct	14.0	14.0	13.6	14.0	
Nov	13.2	13.8	12.3	13.2	
Dec	12.8	13.3	11.0	13.4	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.



VIOC 12 Month Rolling Average Sales (Stores 2 Years and Older)



Stores 2 Years and Older (\$ in millions)*

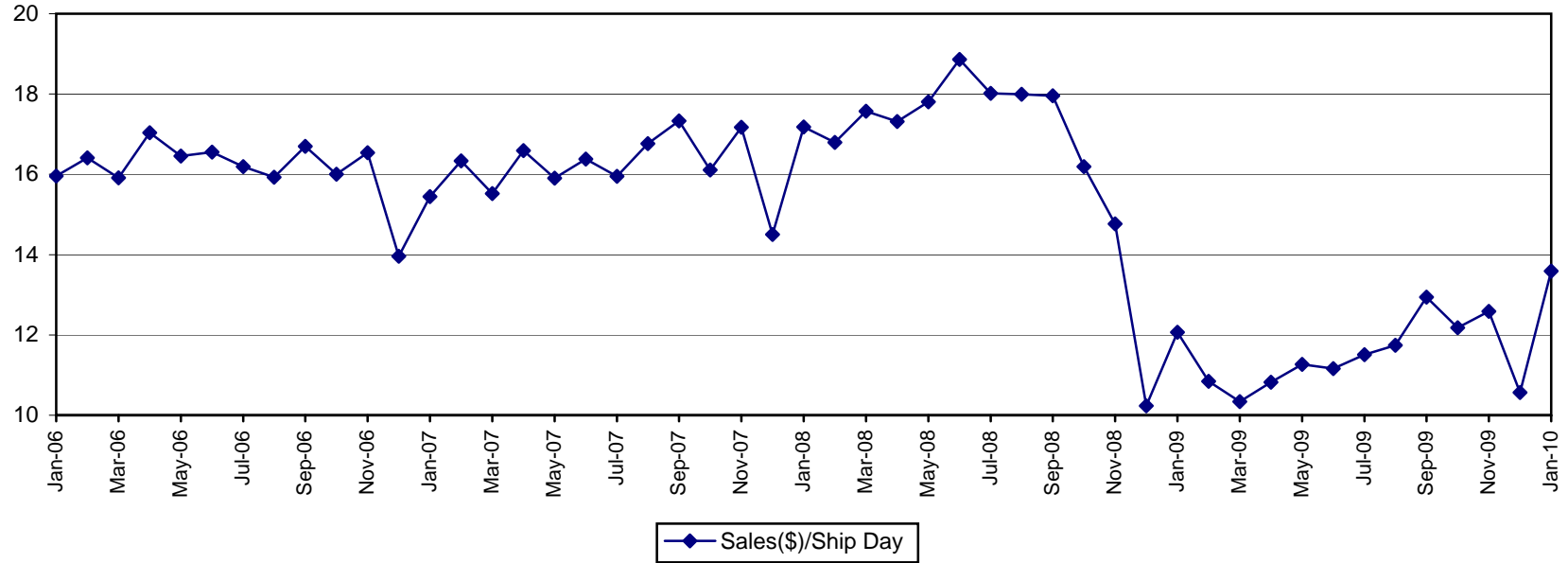
	2006	2007	2008	2009	2010
Jan	11.4	11.5	12.4	13.2	13.9
Feb	11.4	11.6	12.4	13.3	
Mar	11.4	11.7	12.4	13.4	
Apr	11.3	11.7	12.5	13.4	
May	11.3	11.8	12.6	13.5	
Jun	11.3	11.9	12.5	13.5	
Jul	11.3	12.0	12.7	13.6	
Aug	11.2	12.2	12.7	13.6	
Sep	11.3	12.2	12.8	13.7	
Oct	11.3	12.3	12.9	13.9	
Nov	11.3	12.4	13.0	13.9	
Dec	11.4	12.4	13.1	13.9	

*NOTE: 60 VIOC stores transferred to Marathon on June 30, 2005, have been excluded from this data.



Ashland Distribution Average Sales(\$)/ Shipping Day

(\$ in millions)



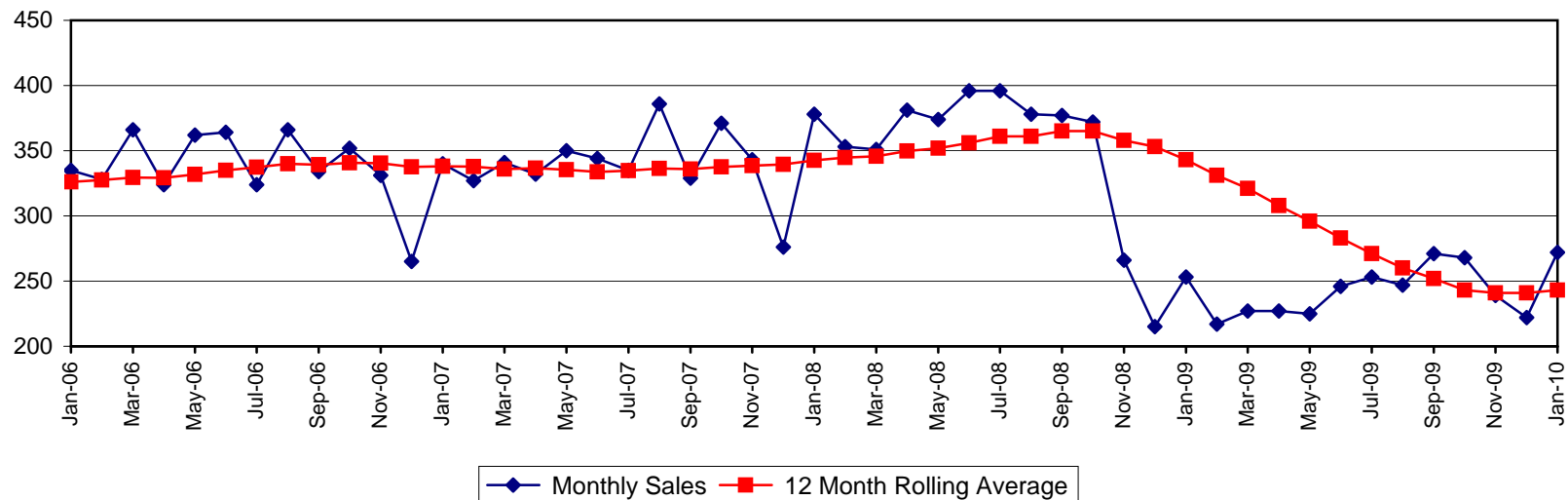
Average Sales per Shipping Day (\$ in millions)*

	2006	2007	2008	2009	2010
Jan	15.959	15.445	17.177	12.065	13.590
Feb	16.412	16.333	16.794	10.847	
Mar	15.910	15.520	17.574	10.339	
Apr	17.034	16.592	17.319	10.825	
May	16.459	15.905	17.809	11.268	
Jun	16.552	16.377	18.863	11.160	
Jul	16.194	15.948	18.018	11.506	
Aug	15.925	16.762	17.994	11.744	
Sep	16.695	17.328	17.958	12.938	
Oct	16.000	16.109	16.188	12.181	
Nov	16.537	17.169	14.765	12.588	
Dec	13.963	14.506	10.232	10.566	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.

Ashland Distribution Sales

(\$ in millions)



Monthly Sales (\$ in millions)*

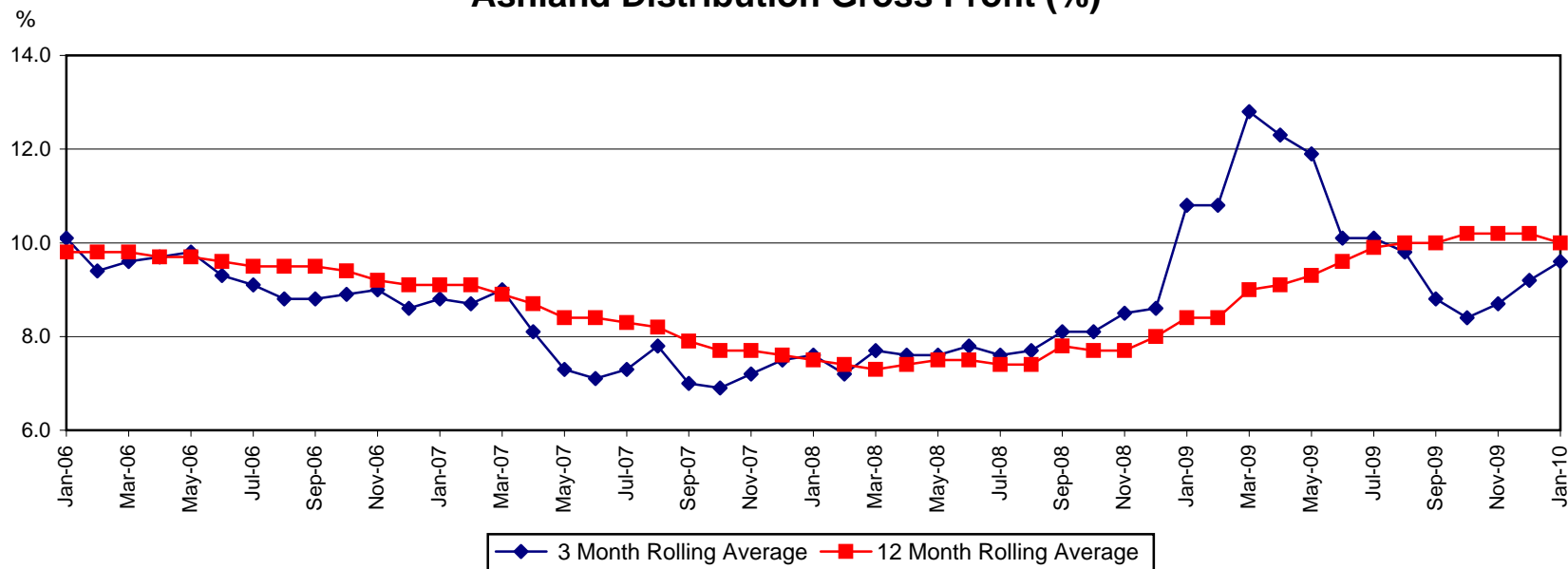
	2006	2007	2008	2009	2010
Jan	335	340	378	253	272
Feb	328	327	353	217	
Mar	366	341	351	227	
Apr	324	332	381	227	
May	362	350	374	225	
Jun	364	344	396	246	
Jul	324	335	396	253	
Aug	366	386	378	247	
Sep	334	329	377	271	
Oct	352	371	372	268	
Nov	331	343	266	239	
Dec	265	276	215	222	

12 Month Rolling Average (\$ in millions)*

	2006	2007	2008	2009	2010
Jan	326	338	343	343	243
Feb	328	338	345	331	
Mar	330	336	346	321	
Apr	329	337	350	308	
May	332	336	352	296	
Jun	335	334	356	283	
Jul	337	335	361	271	
Aug	340	336	361	260	
Sep	339	336	365	252	
Oct	341	338	365	243	
Nov	341	339	358	241	
Dec	338	340	353	241	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website.

Ashland Distribution Gross Profit (%)



3 Month Rolling Average (%)*

	2006	2007	2008	2009	2010
Jan	10.1	8.8	7.6	10.8	9.6
Feb	9.4	8.7	7.2	10.8	
Mar	9.6	9.0	7.7	12.8	
Apr	9.7	8.1	7.6	12.3	
May	9.8	7.3	7.6	11.9	
Jun	9.3	7.1	7.8	10.1	
Jul	9.1	7.3	7.6	10.1	
Aug	8.8	7.8	7.7	9.8	
Sep	8.8	7.0	8.1	8.8	
Oct	8.9	6.9	8.1	8.4	
Nov	9.0	7.2	8.5	8.7	
Dec	8.6	7.5	8.6	9.2	

12 Month Rolling Average (%)*

	2006	2007	2008	2009	2010
Jan	9.8	9.1	7.5	8.4	10.0
Feb	9.8	9.1	7.4	8.4	
Mar	9.8	8.9	7.3	9.0	
Apr	9.7	8.7	7.4	9.1	
May	9.7	8.4	7.5	9.3	
Jun	9.6	8.4	7.5	9.6	
Jul	9.5	8.3	7.4	9.9	
Aug	9.5	8.2	7.4	10.0	
Sep	9.5	7.9	7.8	10.0	
Oct	9.4	7.7	7.7	10.2	
Nov	9.2	7.7	7.7	10.2	
Dec	9.1	7.6	8.0	10.2	

*NOTE: August and September 2007 information (and 3 and 12 month rolling averages that contain August and September 2007 information) is affected by the 13 month foreign reporting impact described on the Business Fundamentals page of this website. Distribution's gross profit as a percentage of sales for the three months ended March 31, 2009 and 2008 include a LIFO quantity credit of \$11 million and \$4 million, respectively.

Operating Segment Trade Working Capital
% of Annualized Sales#
Monthly Actual (%)



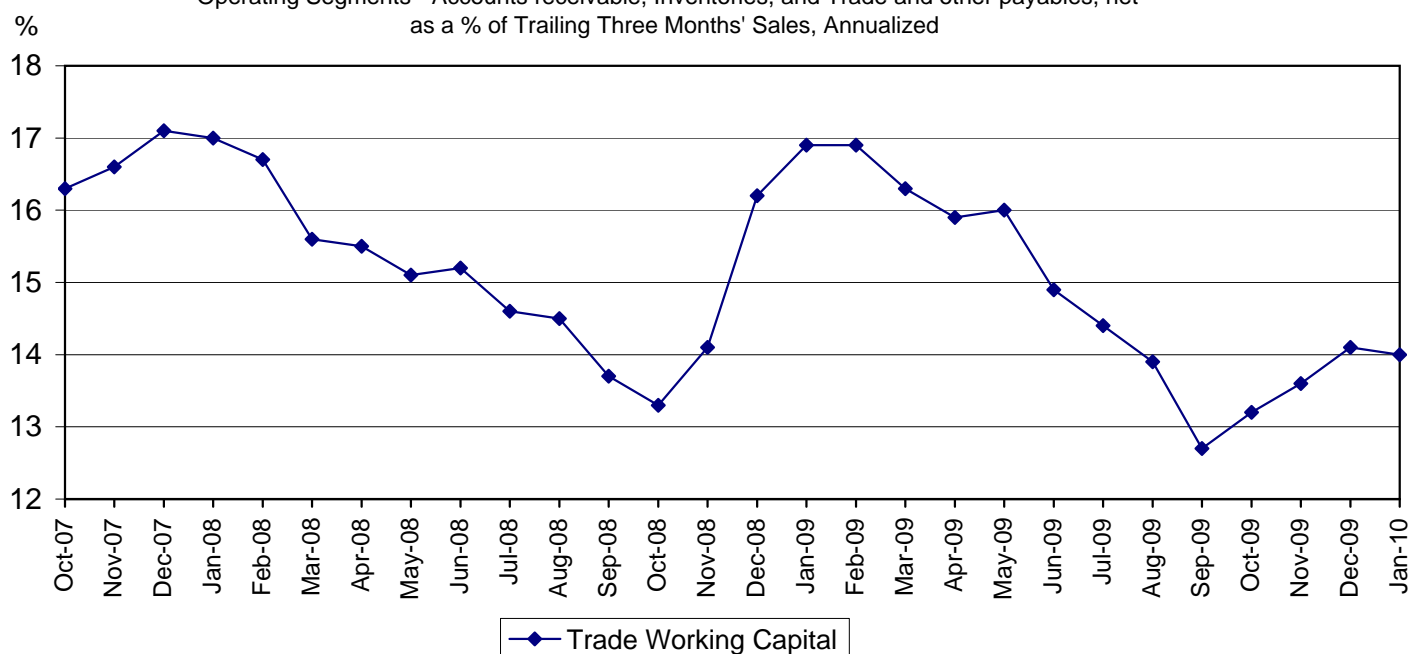
	2007	2008	2009	2010
Jan		17.0 *	16.9	14.0
Feb		16.7 *	16.9	
Mar		15.6 *	16.3	
Apr		15.5 *	15.9	
May		15.1 *	16.0	
Jun		15.2 *	14.9	
Jul		14.6 *	14.4	
Aug		14.5 *	13.9	
Sep		13.7 *	12.7	
Oct	16.3 *	13.3 *	13.2	
Nov	16.6 *	14.1	13.6	
Dec	17.1 *	16.2	14.1	

NOTE: Ashland's fiscal 2010 operating segment trade working capital target is a 13 month average of 14.9%.

* Data has been adjusted to include the historical Hercules businesses, preceding its purchase in November 2008.

Operating Segment Trade Working Capital

Operating Segments - Accounts receivable, Inventories, and Trade and other payables, net
as a % of Trailing Three Months' Sales, Annualized



Selected Working Capital Components - January 31, 2010

Unaudited Data
(\$ in millions)

	Operating segments (a)	Other components (b)	Total
Accounts receivable (c)	1,287	37	1,324
Inventories (d)	703	(129)	574
(Less) Trade and other payables	(871)	(426)	(1,297)
Net	1,119	(518)	601

(a) Represents amounts considered in internal performance metrics applicable to most employees.

(b) Amount relates primarily to items within Corporate reporting segments.

(c) Accounts receivable is shown net of allowances for doubtful accounts.

(d) Operating segment amount excludes LIFO reserve, which is presented under other components.