

Operating Segment Trade Working Capital
% of Annualized Sales#
Monthly Actual (%)

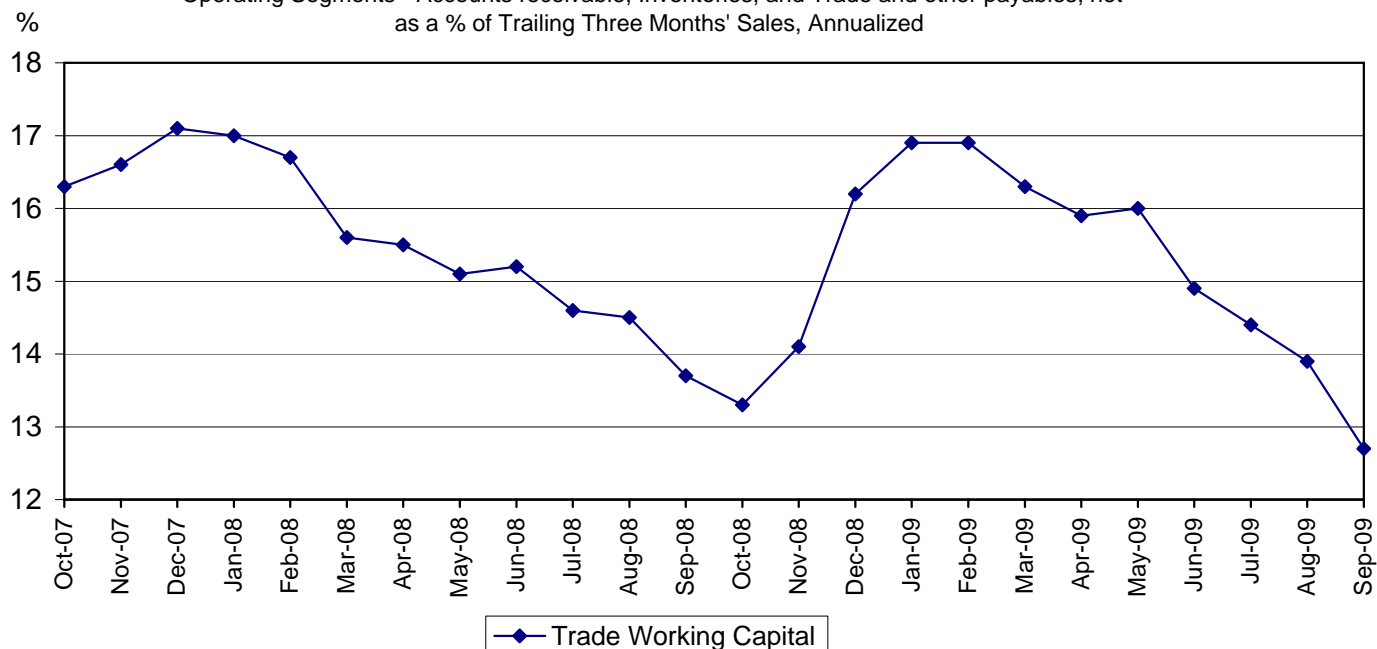


	2007	2008	2009
Jan		17.0 *	16.9
Feb		16.7 *	16.9
Mar		15.6 *	16.3
Apr		15.5 *	15.9
May		15.1 *	16.0
Jun		15.2 *	14.9
Jul		14.6 *	14.4
Aug		14.5 *	13.9
Sep		13.7 *	12.7
Oct	16.3 *	13.3 *	
Nov	16.6 *	14.1	
Dec	17.1 *	16.2	

*NOTE: Data has been adjusted to include the historical Hercules businesses, preceding its purchase in November 2008.

Operating Segment Trade Working Capital

Operating Segments - Accounts receivable, Inventories, and Trade and other payables, net
as a % of Trailing Three Months' Sales, Annualized



#NOTE: Selected Working Capital Components - September 30, 2009

Unaudited Data
(\$ in millions)

	Operating segments (a)	Other components (c)	Total
Accounts receivable (b)	1,402	2	1,404
Inventories (d)	697	(143)	554
(Less) Trade and other payables	(1,017)	(473)	(1,490)
Net	<u>1,082</u>	<u>(614)</u>	<u>468</u>

(a) Represents amounts considered in internal performance metrics applicable to most employees.

(b) Accounts receivable is shown net of allowances for doubtful accounts.

(c) Amount relates primarily to items within Corporate reporting segments.

(d) Operating segment amount excludes LIFO reserve, which is presented under other components.