



Integrated Resource Management (IRM)

Your objective partner for on-site turnkey, integrated solutions

Consistent results

Ashland's IRM services team is already at work in a variety of industries, regularly helping its clients achieve results that help their bottom line, including:

- Supply aggregation
- Vendor consolidation
- Bulk volume discounts
- Leveraged rebates
- Improved recycling efforts
- Lower procurement costs
- Labor optimization

The Ashland IRM difference

Instead of disposing ... we're recycling.

Here are some examples:

- Drum recycling = \$65,000 savings
- Sulfuric and phosphoric reuse = \$240,000 savings ... plus generated \$155,000 profit
- Bulk solvents moved from incineration to energy recovery = \$600,000

You also can boost your results with Ashland's IRM services.

Here's how we've helped one customer:

	Typical Recycling Rebate*	Rebate with Ashland IRM*
Plastics	\$.06/lb.	\$.11/lb.
	\$2,855/month	\$5,234/month
	\$34,258/year	\$62,806/year
Cardboard	\$35/ton	\$90/ton
	\$3,500/month	\$9,000/month
	\$42,000/year	\$108,000/year

*Based on typical rebates; actual rebates may vary.

Now add to that Ashland's reputation for:

- An outstanding track record of on-site waste management at large manufacturing facilities
- The financial stability of a Fortune 500 company
- Long-term liability mitigation
- A conservative approach to managing risk
- EH&S expertise
- Transportation logistics expertise



Your partner in productivity

As your partner in productivity, our IRM specialists work with you, handling traditional, in-house functions in a manner that is:

- Aligned with your vision and goals
- Cost effective
- Unbiased approach to recycling and disposal technology
- Time efficient
- Compliant with applicable laws and regulations

**Program details
continued on back**



Lean manufacturing

- Labor force optimization
- Manufacturing cost reduction

Environmental sustainability

- Reduction of waste to landfills
- Improve in-plant material logistics
- On-going training and compliance consultation

Recycling management program

- Innovative material disposal and reuse options
- Increased recycling credits

Chemical management and conveyance

Total water solutions

Secure material destruction

Supply chain optimization

Consolidated vendor management

Full hazardous and nonhazardous waste disposal

Hazmat and safety training

Best management practices

- Proven solutions
- Peace of mind

Unparalleled customer service & support

You can rely on dedicated service and support with Ashland's IRM program and better focus on your core operations.

Take the first step

www.ashland.com/envservices

Call us today for your free facility assessment or to discuss a customized program for your company at 800.637.7922.

Visit www.ashland.com/envservices, or call us today for:

- Ashland's Environmental Services brochure
- A free assessment of your company's waste disposal, reuse and recycling needs
- Information on upcoming seminars for managing waste

