



# Environmental Services

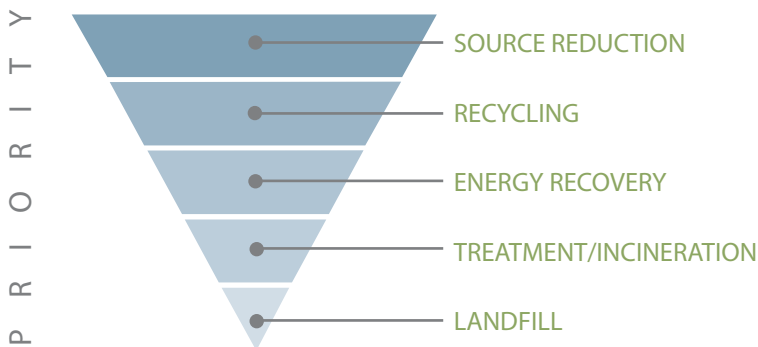
## Your full service environmental solutions provider

Because Ashland is a chemical manufacturer that also generates waste materials, we understand your situation and your day-to-day concerns as a waste generator. Having faced many of the same environmental challenges you encounter, you can be confident that your tailored solutions will incorporate our best management practices.

### Waste Management Services

- Waste Minimization
- Reuse/Recycling
- Disposal
- Remediation Project Management
- Lab Packs
- Continuous Improvement Programs

### Waste Management Hierarchy



- Encourage waste reduction by consultation, materials substitution and waste stream separation
- Hazardous and nonhazardous solvents, aerosols, plastics, steel and other metals recycling
- Hazardous and nonhazardous solvents, labpacks, sludges and solids, processing for energy recovery in cement kilns
- Wastewater treatment, low BTU metals, inorganics, and other nonhazardous wastes for landfilling

**The EPA Hierarchy** starts with waste minimization, so we look to move waste streams out of RCRA and into beneficial reuse. When disposal or treatment is the only option, you can rely on Ashland's supply network and its access to the best technologies available. We will find the most economical and appropriate technology to manage your waste streams.

**Indemnification:** Our indemnities to you are backed by the assets of Ashland Inc., a global specialty chemical company with more than \$10.7 billion\*\* in sales and operating revenue and long-term liability mitigation. Ashland's indemnification is second to none in the industry.

**Supplier Auditing Program:** Ashland regularly conducts extensive audits of each facility to ensure compliance with federal and state regulations, operational safety and financial stability.

**Customer Training:** Customer training is a natural extension of our goal to assist you in managing the safe handling of waste. RCRA and DOT training seminars are held throughout the country each year to help your employees meet the required refresher training. On-site training can be arranged as well.

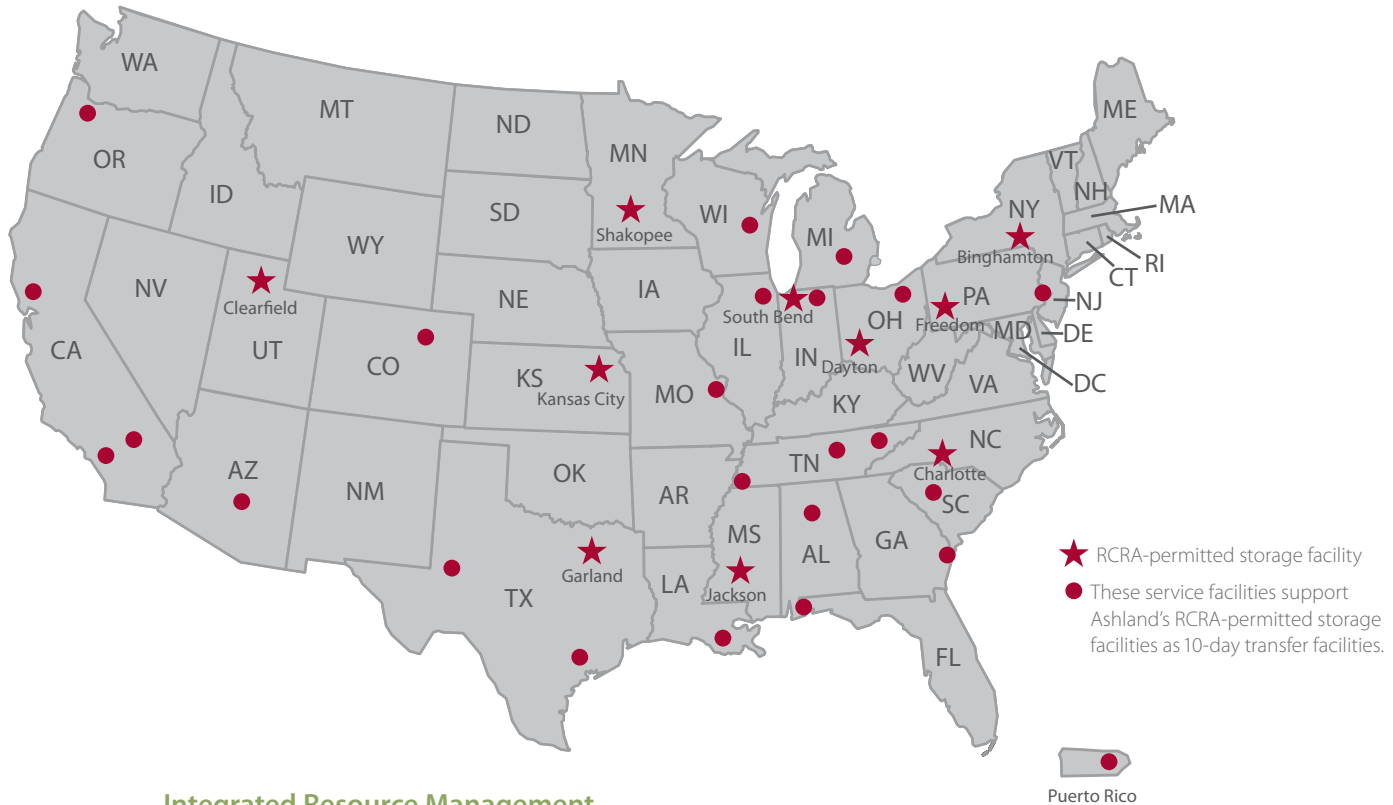
**Transportation:** With 450 + company-owned delivery vehicles and carefully selected and approved partner carriers, you can rely on Ashland for continuous service. Our 'Approved Carrier Program' ensures that third-party for-hire carriers annually qualify from a safety and liability standpoint.

**Corporate Accounts:** If you have service needs at multiple locations, Ashland's Corporate Accounts program can enable you to consolidate your supplier base and reduce your long-term liability costs.

\*\* For the 12 months ending Sept. 30, 2008, which includes Hercules Paper Technologies and Ventures and Aqualon sales.

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## Ashland North American Network



### Integrated Resource Management

*Offering on-site, turnkey, integrated solutions at your locations*

- Lean manufacturing
  - Labor force optimization
  - Manufacturing cost reduction
- Environmental sustainability
  - Reduction of waste to landfills
  - Increased recycling credits
  - On-going training and compliance consultation
  - Decreased exposure to long-term risk
- Best Management Practices
  - Proven Solutions
  - Peace of mind
- Recycling management program
  - Innovative material reuse options
- Chemical management and conveyance
- Total water solutions
- Secure material destruction
- Supply chain optimization
- Consolidated vendor management
- Environmental health & safety consultation
- Hazmat and safety training

**For more information about Ashland's environmental services solutions, call 800.637.7922 or visit us online at [www.ashland.com/envservices](http://www.ashland.com/envservices)**

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